



Annual Meeting  
Management Presentation  
TSX: CHH | June 18, 2020

# Forward Looking Statements

Certain of the statements contained in this presentation are "forward-looking information" within the meaning of applicable Canadian securities legislation. Forward-looking information includes, but is not limited to, business strategy, plans and other expectations, beliefs, goals, objectives, information and statements about possible future events. Forward-looking information generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intend", "estimate", "anticipate", "believe", "should", "plans" or "continue", or similar expressions suggesting future outcomes or events. You are cautioned not to place undue reliance on such forward-looking information. Forward-looking information is based on current expectations, estimates and assumptions that involve a number of risks that are set out under the heading "Risks and Uncertainties" in Centric Health's most recently filed Management's Discussion and Analysis available on SEDAR at [www.sedar.com](http://www.sedar.com), which could cause actual results to vary and in some instances to differ materially from those anticipated by Centric Health and described in the forward-looking information contained in this presentation. No assurance can be given that any of the events anticipated by the forward-looking information will transpire or occur or, if any of them do so, what benefits Centric Health will derive therefrom and neither Centric Health nor any other person assumes responsibility for the accuracy and completeness of any forward-looking information. Other than as specifically required by applicable laws, Centric Health assumes no obligation and expressly disclaims any obligation to update or alter the forward-looking information whether as a result of new information, future events or otherwise.

All dollar figures are in Canadian dollars unless otherwise stated.

**Centric Health is  
Canada's leading  
provider of Specialty  
Pharmacy services  
to seniors in long-  
term care and  
retirement homes**

**1**

Large, fast-growing seniors market

**2**

Existing, scalable national platform

**3**

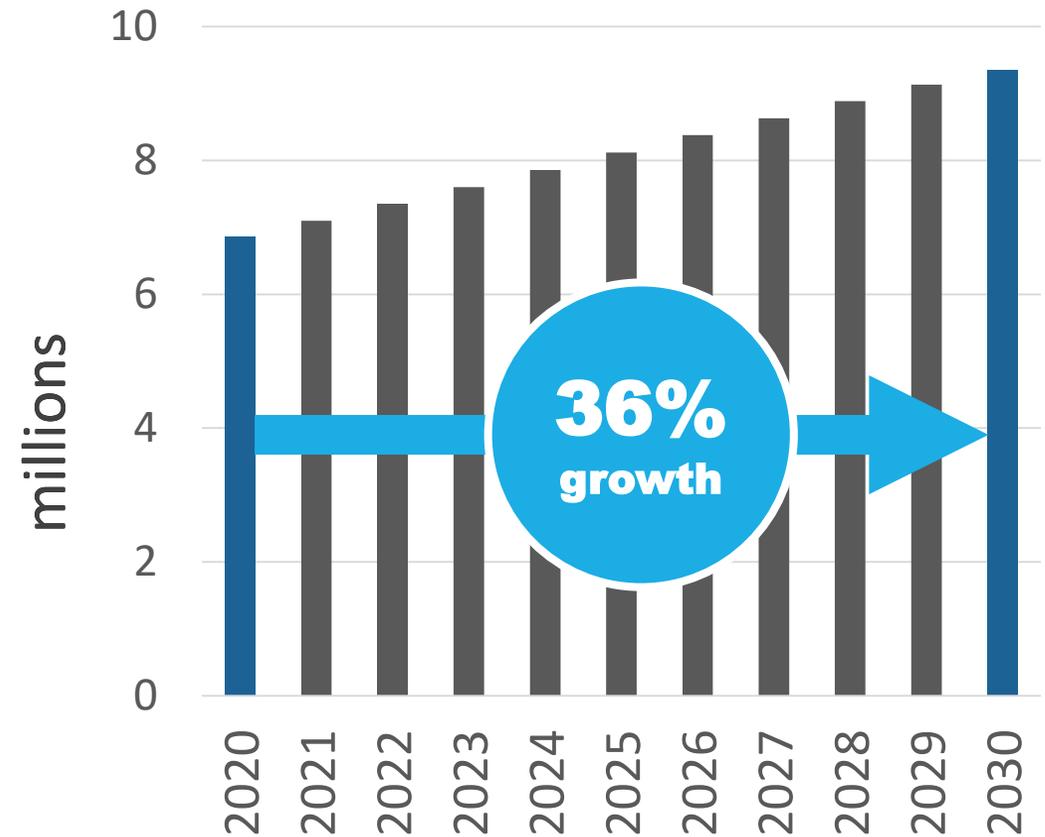
Multiple organic growth and acquisition opportunities

# Large, Fast-Growing Market

**\$19.3  
billion**

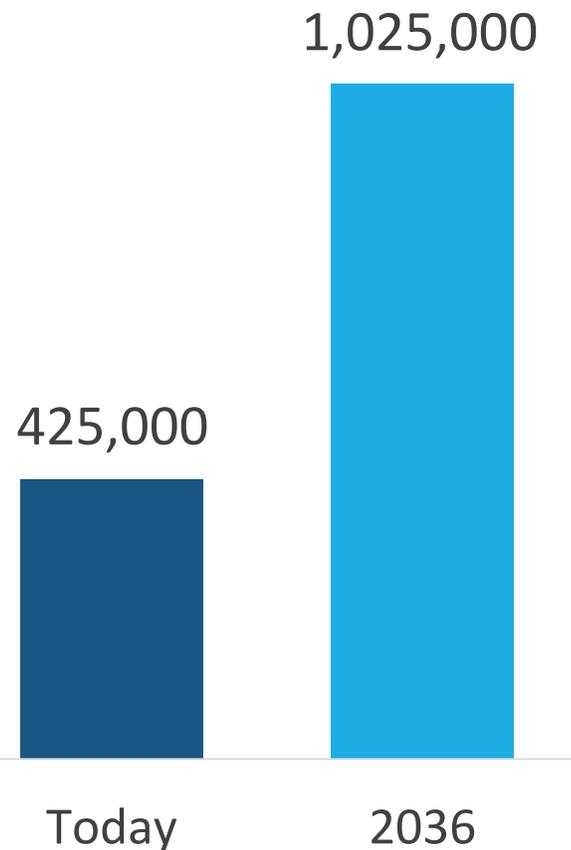
Current market for  
prescription drugs for  
Canadian seniors

Population aged 65+



# Seniors Pharmacy Opportunity

## Seniors residences – total beds



**141%**

estimated growth in the total number of long-term care and retirement home beds between now and 2036

**4 - 12**

# of medications a typical senior takes daily

**30**

residents per nurse

**90x**

daily, nurses administer medications

# Best-in-Class Institutional Pharmacy Capabilities

- High volume solutions for cost effective supply of chronic medication and other specialty clinical care services
- Multi-dose compliance packaging improves resident safety and adherence
- Requires proximity, efficiency, accuracy... and innovation



The logo for Centric Health features the company name in a dark blue serif font. To the left of the text is a graphic of three concentric, horizontal blue lines that resemble ripples on water.

# Centric Health

The logo for Remedy'sRx Specialty Pharmacy features the company name in a green serif font. Below the main name, the words "Specialty Pharmacy" are written in a smaller, lighter green sans-serif font.

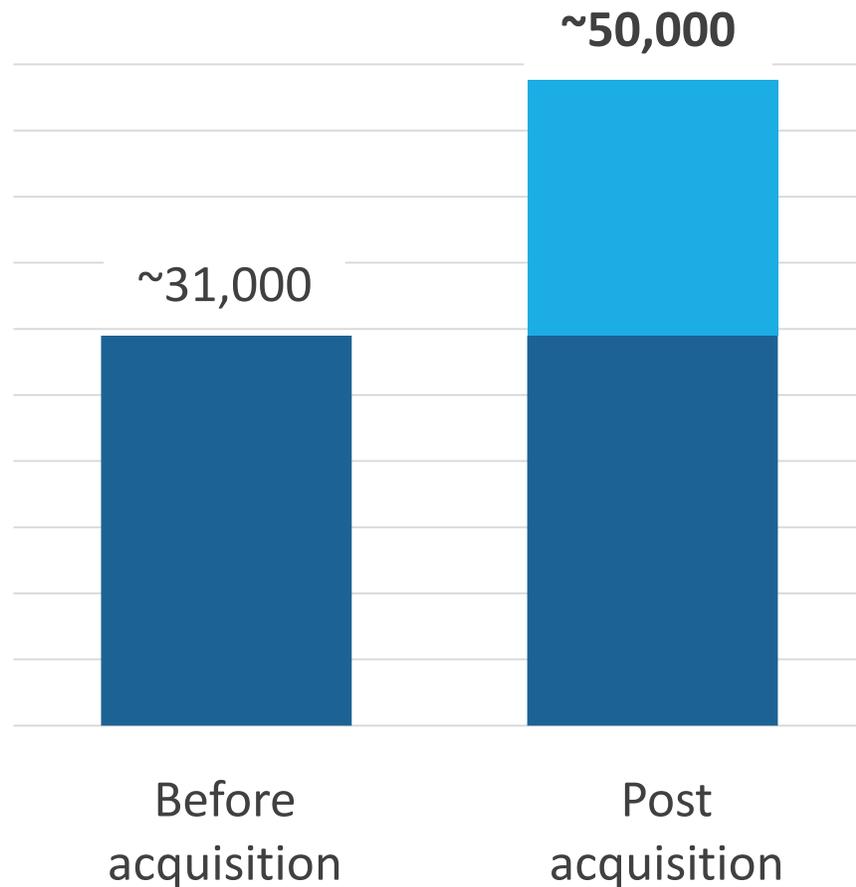
# Remedy'sRx<sup>®</sup>

Specialty Pharmacy

- Creates largest Canadian specialty pharmacy business
- Highly complementary organizations with significant opportunity to implement best practices
- Ability to realize material synergies and long-term value creation as a result of overlapping geographies and increased scale

# Scaling our National Platform

## Beds serviced



> **850**

Long-term care & retirement homes

-----  
**+84.7%**

> **1.4M**

Monthly prescriptions

-----  
**+55.6%**

- Reinforced presence in Ontario & Western Canada
- Well-positioned to further strengthen market position

# Multiple Organic Growth and Acquisition Opportunities



## Increase our customer base

Add more beds under care; penetrate seniors living at home market

## Expand scope of services

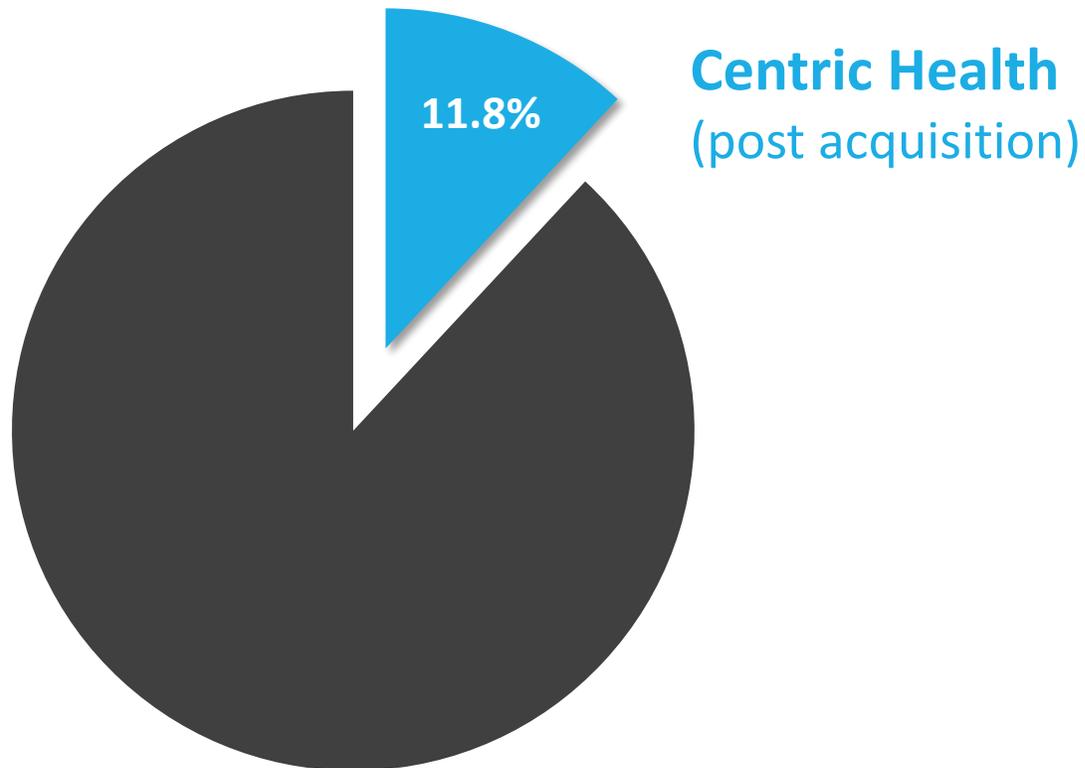
Leverage national platform & existing customer base (examples: medical cannabis, medical supplies)

## Consolidate the market

Make accretive acquisitions to create synergies & economies of scale; expand network and geographical coverage

# Positioned to Consolidate the Market

#1 in market share

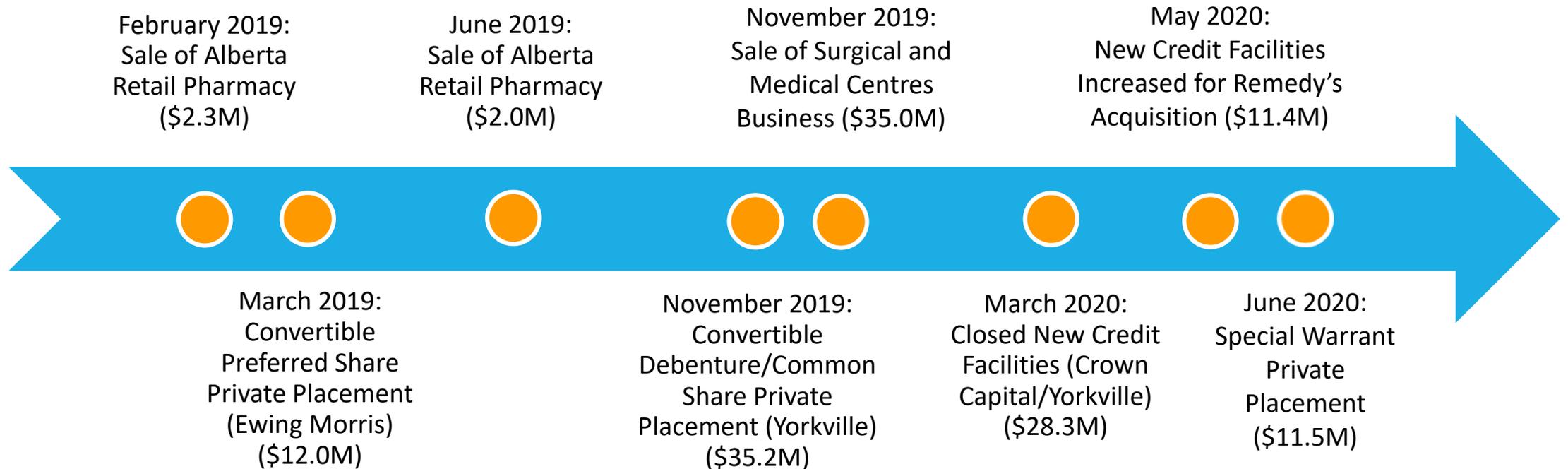


**425,000**

Total beds in  
market

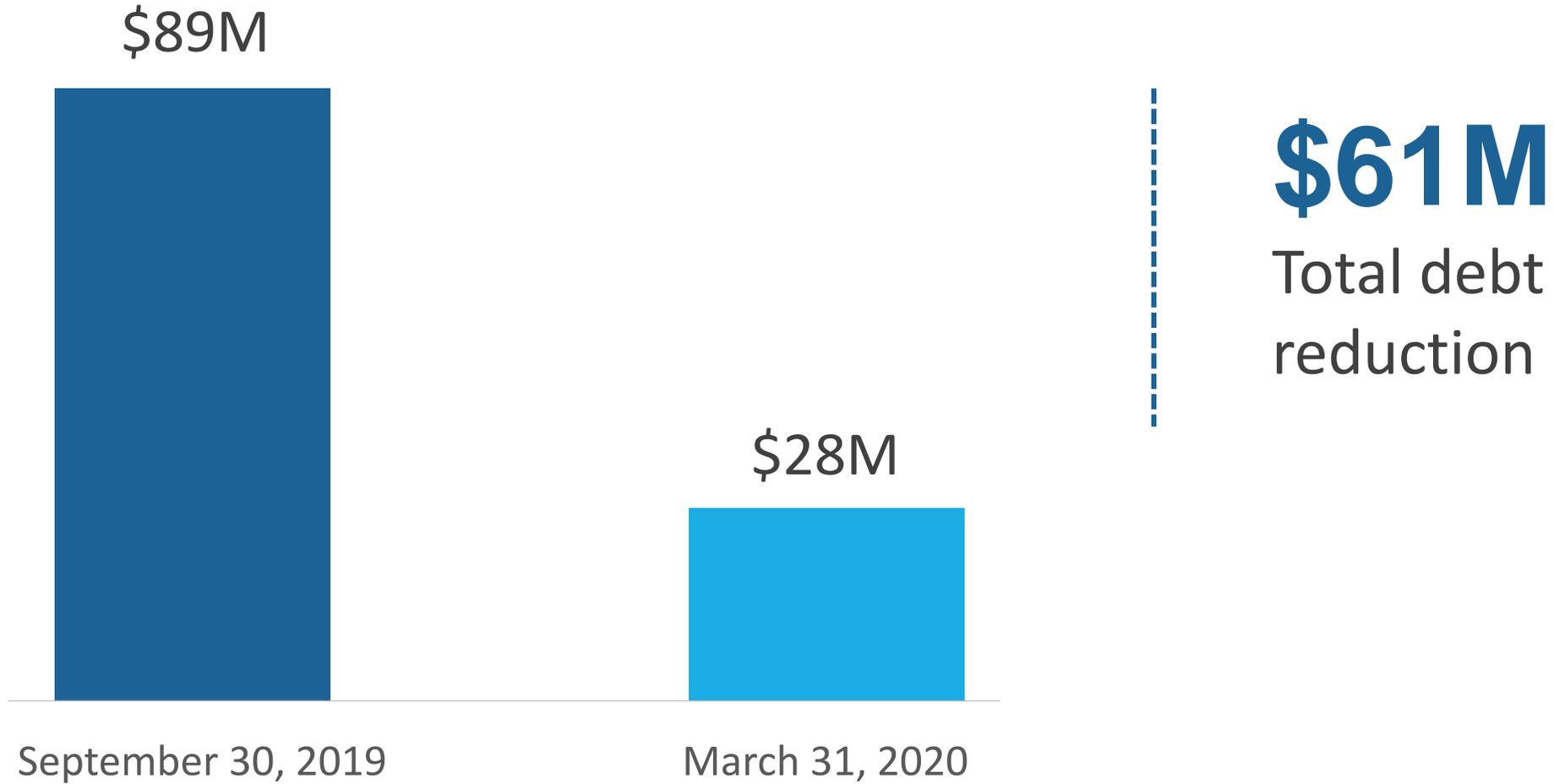
- Highly fragmented market
- Significant opportunities exist for further market share growth

# Strengthened Balance Sheet



**\$138M** Aggregate gross  
proceeds

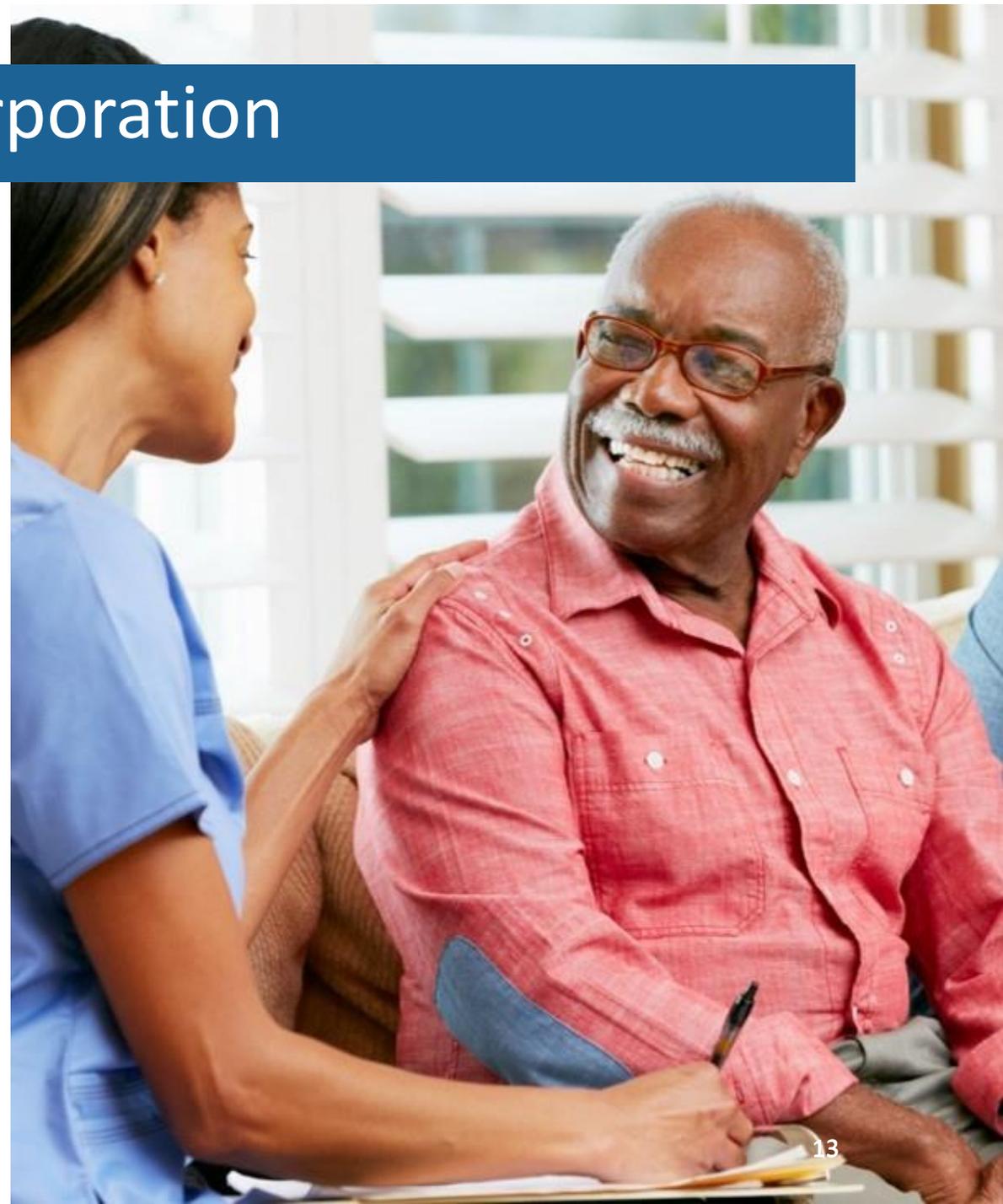
# Debt Reduction



Credit facilities provide for up to another \$14 million of debt capacity upon closing Remedy's acquisition/achieving certain financial milestones.

# Plan to Rebrand as CareRx Corporation

- Rebrand to better reflect our strategic focus and core values
- Opportunity to unify our combined organization under a single national brand
- Also planning to have trading symbol changed from CHH to CRRX
- Timing on name change to be communicated in near future



# Outlook for 2020 / 2021

- Integrating Remedy's acquisition
- Growing organically
- Making strategic acquisitions



# Centric Health

1

Large, fast-growing  
seniors market

2

Existing, scalable  
national platform

3

Organic growth and  
acquisition opportunities

[www.centrichealth.ca](http://www.centrichealth.ca)