



Management's Discussion and Analysis For the three and nine month periods ended September 30, 2019 and 2018

Dated: November 11, 2019

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Management's Discussion and Analysis

(For the three and nine month periods ended September 30, 2019 and 2018)

Certain statements in this Management's Discussion and Analysis ("MD&A") constitute forward-looking statements within the meaning of applicable securities laws. Forwardlooking statements include, but are not limited to, statements made under the headings "Highlights", "Strategic Priorities", "Growth Strategies and Outlook" and "Risks and Uncertainties" and other statements concerning Centric Health Corporation's, ("Centric Health", "Centric" or the "Company") 2019 objectives, strategies to achieve those objectives, Adjusted EBITDA Margin projections, as well as statements with respect to management's beliefs, plans, estimates, intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intend", "estimate", "anticipate", "believe", "should", "plans", "continue", or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management's current beliefs and are based on information

currently available to management.

Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those contemplated by such statements. Factors that could cause such differences include the Company's liquidity and capital requirements, government regulation and funding, the highly competitive nature of the Company's industry, reliance on contracts with key customers and other such risk factors described below under the heading "Risks and Uncertainties" and from time to time in the reports and disclosure documents filed by the Company with Canadian securities regulatory agencies and commissions. This list is not exhaustive of the factors that may impact the Company's forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on the Company's forward-looking statements. As a result of the foregoing and other factors, no assurance can be given as to any such future results, levels of activity or achievements and neither the Company nor any other person assumes responsibility for the accuracy and completeness of these forward-looking statements. The factors underlying current expectations are dynamic and subject to change.

Although the forward-looking statements contained in this MD&A are based on what management believes are reasonable assumptions, there can be no assurance that actual results will be consistent with these forward-looking statements. Certain statements included in this MD&A may be considered "financial outlook" for purposes of applicable securities laws, and such financial outlook may not be appropriate for purposes other than this MD&A. All forwardlooking statements in this MD&A are gualified by these cautionary statements. Other than specifically required by applicable laws, we are under no obligation and we expressly disclaim any such obligation to update or alter the forwardlooking statements whether as a result of new information, future events or otherwise except as may be required by law. These forward looking statements are made as of the date of this MD&A.

The following is a discussion of the consolidated statement of financial position and the consolidated statement of income and comprehensive income of the Company for the three and nine month periods ended September 30, 2019 and 2018 and of certain factors that the Company believes may affect its prospective financial condition, cash flows and results of operations. The MD&A should be read in conjunction with the unaudited condensed interim consolidated financial statements and notes thereto for the three and nine month periods ended September 30, 2019 and 2018. The unaudited condensed interim consolidated financial statements for the three and nine month periods ended September 30, 2019 and 2018 are prepared in accordance with IAS 34 Interim Financial Reporting as outlined by International Financial Reporting Standards ("IFRS") and its interpretations as issued by the International Accounting Standards Board ("IASB"). The Company's significant accounting policies are summarized in detail in note 2 of the consolidated financial statements for the year ended December 31, 2018. Unless otherwise specified, amounts reported in this MD&A are in millions, except shares and per share amounts and percentages. The following MD&A is presented as of November 11, 2019. All amounts are disclosed in Canadian dollars. Additional information about the Company, including the most recently filed Annual Information Form, is available on www.sedar.com.

Our Business

Centric Health's vision is to be the leading provider of pharmacy and other healthcare services to Canadian seniors.

The Company is one of Canada's leading and most trusted providers of comprehensive Specialty Pharmacy services and solutions to seniors. We operate a large national network of pharmacy fulfilment centres that deliver high-volume solutions for the cost-effective supply of chronic medication and other specialty clinical pharmacy services. Our pharmacies serve more than 31,000 residents in over 460 seniors communities (long-term care, retirement homes, and assisted living facilities) nationally.

With services that address the growing demand within the Canadian healthcare system, Centric Health's unparalleled national care delivery platform provides significant potential for future expansion and growth. Our long-term strategy focuses on delivering organic growth, pursuing geographic expansion and M&A opportunities, and broadening our portfolio of service offerings in the seniors healthcare space.

Our dedicated team and organizational culture has an unwavering commitment to achieving the highest service and ethical standards and delivering a superior quality of care to seniors. *This is our unique brand of care.*

Your Care. Our Focus.



beds

fulfilment centres

long-term care and retirement homes

prescriptions monthly

Highlights for the Three and Nine Month Periods Ended September 30, 2019



acy Spe ue

Specialty Pharmacy Quarterly Adjusted EBITDA (\$millions)



Highlights for the Third Quarter of 2019

(All comparative figures are for the third quarter of 2018)

- Specialty Pharmacy Revenue from continuing operations increased 12.4% to \$31.4 million for the three month period ended September 30, 2019, compared to \$27.9 million in the same period in the prior year
 - Growth was driven by an increase of 7.7% in the average number of beds serviced in the quarter to 31,281, compared to 29,040 in the same period in the prior year.
- Specialty Pharmacy Adjusted EBITDA¹ from continuing operations increased 204.1% to \$4.0 million for the three month period ended September 30, 2019, compared to \$1.3 million in the same period in the prior year
 - Growth was driven by the increase in the average number of beds serviced in the quarter, and the impact of the Business Re-Engineering Plan that was executed during the second half of 2018;
 - The results for the third quarter of 2019 include an increase to Adjusted EBITDA for Specialty Pharmacy of \$0.5 million as a result of the Company's adoption of IFRS 16 *Leases*, effective January 1, 2019; and
 - Before and after the impact of the adoption of IFRS 16, Adjusted EBITDA margin in Specialty Pharmacy was 11.3% and 12.9%, respectively, for the third quarter of 2019.

Entered into agreement to sell the Surgical and Medical Centres business for \$35.0 million

- On August 9, 2019, the Company signed a definitive agreement to sell the Surgical and Medical Centres business to the Kensington Private Equity Fund for a cash purchase price of \$35.0 million;
- As all regulatory approvals have been obtained, the transaction is expected to close before the end of November 2019; and
- Net proceeds from the sale will be used to repay a portion of the Credit Facilities.
- Signed a binding term sheet for a financing transaction for up to \$37.7 million of gross proceeds
 - On September 30, 2019, the Company entered into a binding term sheet for a private placement of common shares and convertible debentures to Yorkville Asset Management Inc. for and on behalf of certain managed funds ("Yorkville") and certain shareholders and directors of the Company for total gross proceeds of \$32.7 million (the "Private Placement");
 - The Private Placement consists of the issuance of \$5.2 million of common shares and \$27.5 million aggregate principal amount of 8.25% unsecured convertible debentures (the "Convertible Debentures");
 - In addition, the investors in the Private Placement have an option to subscribe for an additional \$5.0 million common shares until closing of the Private Placement (the "Upsize Option"), which would

increase the total size of the Private Placement to \$37.7 million;

- Closing of the Private Placement is conditional upon obtaining approval of the Toronto Stock Exchange ("TSX") and shareholder approval, at a special meeting of shareholders scheduled for November 14, 2019; and
- The net proceeds of the Private Placement and Upsize Option will be used by the Company to repay a portion of the Credit Facilities.

Proposed amendments to the Ontario Drug Benefit Act ("ODBA")

- Subsequent to the quarter-end, the Ontario Ministry of Health ("MOH") informed long-term care pharmacy operators in Ontario that they are proceeding with certain amendments to the ODBA;
- Notably, the proposed amendments no longer provide long-term care pharmacies with the ability to charge a dispensing fee, co-pays or other clinical billings such as MedsChecks, instead imposing a capitation model on long-term care pharmacies in the province, which is similar to the model the Company is already subject to in B.C., with proposed annual fees starting at \$1,500 dollars per bed serviced, declining to \$1,200 dollars per bed by the fifth year following implementation; and
- The Company expects that the annualized net impact to Adjusted EBITDA from these proposed amendments will be an approximate \$1.5 million decrease for 2020.
- Made permanent the appointment of Andrew Mok as Chief Financial Officer
 - Subsequent to the quarter-end, the Company appointed Andrew Mok as the Chief Financial Officer, after having served in the role on an interim basis since November 2018.

Highlights for the First Nine Months of 2019

(All comparative figures are for the first nine months of 2018)

- Specialty Pharmacy Revenue increased by 3.8% to \$92.4 million for the nine month period ended September 30, 2019, compared to \$89.1 million in the same period in the prior year
 - Growth was driven by an increase of 8.2% in the average number of beds serviced in the year to 30,962, compared to 28,623 in the same period in the prior year.

- Specialty Pharmacy Adjusted EBITDA from continuing operations increased by 55.6% to \$11.1 million, for the nine month period ended September 30, 2019, compared to \$7.1 million in the same period in the prior year
 - Growth was driven by an increase in the average number of beds serviced throughout the year, and the impact of the Business Re-Engineering Plan that was executed during the second half of 2018;
 - The improvement in Adjusted EBITDA for Specialty Pharmacy is also partially attributable to a \$1.3 million increase as a result of the Company's adoption of IFRS 16 *Leases*, effective January 1, 2019; and
 - Before and after the impact of the adoption of IFRS 16, Adjusted EBITDA margin in Specialty Pharmacy was 10.6% and 12.0%, respectively, for the first nine months of 2019 compared to 8.0% in the same period in the prior year.
- Continued execution of deleveraging plan and new strategic direction to establish the Company as the leading provider of pharmacy and other healthcare services to Canadian seniors
 - Divested the Company's retail pharmacy operation located in Medicine Hat, AB on February 14, 2019;
 - Issued 30,000,000 convertible preferred shares of the Company on March 12, 2019 at an issue price of \$0.40 per share for a gross proceeds of \$12.0 million to funds and accounts managed by Ewing Morris & Co. Investment Partners Ltd. ("Ewing Morris");
 - Divested the Company's retail pharmacy operation located in Grande Prairie, AB on June 24, 2019;
 - Entered into agreement to sell Surgical and Medical Centres business for \$35.0 million; and
 - Signed a binding term sheet for a financing transaction for up to \$37.7 million of gross proceeds.

Completed transition to IFRS 16 *Leases* effective January 1, 2019

- Adopted using modified retrospective approach;
- Substantial change to lease accounting standards, requiring single on-balance sheet recognition and measurement model for lessees, eliminating the distinction between operating and finance leases; and
- Resulted in an overall increase to total Adjusted EBITDA from continuing operations of \$1.5 million for the nine month period ended September 30, 2019.

¹ Defined and calculated in Reconciliation of Non-IFRS Measures

Key Performance Metrics - Third Quarter of 2019



*Average beds serviced includes a restatement of previously reported numbers to reflect the impact of discontinued operations for retail pharmacies that were divested in 2019.

The Company uses a number of financial and non-financial metrics to assess its performance. The table below summarizes our most relevant metrics. The full results and discussion of each metric are subsequently presented in this report.

Growth	Total Revenue	•
	Beds Serviced	•
Profitability	Adjusted EBITDA	•
	Adjusted EBITDA Margin	•
Quality	Reported incidents	•
Liquidity	Cash Flows from Operations	•
	Net Debt to Adjusted EBITDA	•
	Free Cash Flow	•

Strategic Priorities

1. Reduce debt and strengthen balance sheet

- Reduction of total debt to Adjusted EBITDA over the medium term
- Utilize effective working capital management to improve cash flows

2. Make strategic acquisitions

- Pursue acquisition opportunities that will strengthen value proposition and expand national platform, achieving operational efficiencies through increased scale and consolidation of acquisitions
- Apply strict criteria to ensure alignment, accretion and • return on invested capital

3. Grow organically

- Leverage the Company's value proposition with seniors to win new contracts
- Expand scope of services to utilize existing customer • base and attract new customers
- Maximize scale and efficiencies at existing facilities

4. Improve business operations

- Optimize labour models and rely on innovative • technology and economies of scale to drive efficiencies
- Maintain standards of exceptional care •
- Manage costs at corporate office to ensure a lean shared service model and maximize overall profitability
- Enhance quality reporting metrics that demonstrate • value to customers with emphasis on best healthcare outcomes

Growth Strategies and Outlook

Centric Health is pursuing a multi-faceted growth strategy to increase revenue and expand Adjusted EBITDA margins through the diversification of its offerings and leveraging its best-in-class platform to offer the highest levels of service to more Canadians, with a focus on the following areas:

- Maximize utilization of existing infrastructure through new RFP wins with local, regional and national seniors community operators;
- Expand clinical capabilities to strengthen value proposition to customers and drive new, higher margin revenue streams:
- Execute on strategic acquisition opportunities to . expand network and geographic coverage and benefit from economies of scale:
- Increase product and service offerings to seniors; and
- Reduce cost structure and benefit from economies of scale.

Given the public funding model and limited payor base for its Specialty Pharmacy services, the Company is actively pursuing strategies to mitigate its exposure to government regulatory changes and geographic concentration by diversifying its product and service offerings, entering into new geographies and expanding its payor base.



To meet the growing demands of the Canadian healthcare system, the scope of practice of pharmacists continues to broaden, presenting an opportunity for the Company to expand its service offerings.

Clinical pharmacy and pharmacovigilance increasingly important in seniors pharmacy

A longer term opportunity is also available through serving the needs of seniors remaining in their homes.

seniors in long-term care

and retirement home beds



Capabilities and infrastructure to address the seniors-at-home market

With six million seniors already currently living at home, coupled with the increased life expectancy of Canadians, a significant favourable demographic trend exists for Specialty Pharmacy.

seniors living at home

To pursue the opportunities provided by these demographic trends, and in line with its desire to expand its product and service offerings to seniors, the Company signed a strategic distribution and supply agreement and made an accompanying strategic investment in AceAge Inc. ("AceAge") for its home-based automated drug delivery appliance, Karie.

Designed for individuals taking multiple medications, particularly seniors living independently or without full-time care, Karie is an innovative device that simplifies complex medication regimes by automatically delivering prescription drugs, in the correct dosage and at the right time. As the device is completely compatible with the Company's automated dispensing and packaging systems, this partnership will provide the Company with opportunities for additional Specialty Pharmacy service offerings to seniors living in the Company's contracted seniors communities as well as those living in their own homes.

To further enhance and diversify its service offerings, the Company has also developed a medical cannabis strategy within the seniors communities that it serves. The Company is uniquely positioned through its presence in long-term care and retirement homes, as well as its expansion to seniors currently living at home, to provide a comprehensive service that addresses the complexities of medical cannabis use by seniors. The Company continues to partner with home operators and leverage its strategic partnership with Canopy Growth to achieve the best possible solutions for the seniors that it serves.

In pursuit of reductions to its cost structure and increases in operational efficiency, the Company has partnered with Think Research Corporation to digitize the Company's medication review program, which will eliminate paperwork duplication in the pharmacy clinical review process while increasing seniors' safety through access to real-time information and data analytics.

Selected Financial Information

The following selected financial information as at and for the three and nine month periods ended September 30, 2019, 2018, and 2017, have been derived from the consolidated financial statements and should be read in conjunction with those financial statements and related notes. The results of acquisitions are added from their respective dates of completion. Non-IFRS measures are defined and reconciled in the Reconciliation of Non-IFRS Measures section.

		r the three month periods ended For the nine month peri September 30, September 30				
	2019	2018	2017	2019	2018	2017
(thousands of Canadian Dollars)	\$	\$	\$	\$	\$	\$
Revenue from continuing operations	31,397	27,922	27,547	92,420	89,065	87,861
Operating loss from continuing operations	(763)	(3,546)	(637)	(3,389)	(6,198)	(1,848)
Income (loss) from continuing operations before interest expense and income taxes	(88)	(3,136)	(296)	(1,640)	(23,629)	290
EBITDA ² from continuing operations	2,299	(1,363)	1,390	5,240	(18,228)	5,570
Adjusted EBITDA ² from continuing operations	2,807	(42)	2,397	6,908	3,067	8,222
Per share - Basic and diluted ³	\$0.01	\$—	\$0.01	\$0.03	\$0.02	\$0.04
Adjusted EBITDA Margin from continuing operations	8.9%	(0.2)%	8.7%	7.5%	3.4%	9.4%
Adjusted EBITDA ²	2,690	1,551	4,084	9,378	8,782	13,455
Per share - Basic and diluted ³	\$0.01	\$0.01	\$0.02	\$0.04	\$0.04	\$0.07
Adjusted EBITDA Margin	6.7%	3.8%	10.2%	7.6%	6.8%	10.7%
Net income (loss)	(3,501)	(2,901)	248	(10,368)	(25,445)	(1,022)
Per share - Basic and diluted ³	(\$0.02)	(\$0.01)	\$—	(\$0.05)	(\$0.13)	(\$0.01)
Cash provided by operations	2,322	2,453	787	4,962	8,166	10,633
Total assets	131,217	127,096	141,135	131,217	127,096	141,135
Total liabilities	150,149	131,154	125,423	150,149	131,154	125,423

² Defined in Reconciliation of Non-IFRS Measures

³ Earnings per share is based on the earnings attributable to shareholders of Centric Health Corporation.

Results of Continuing Operations for the Three and Nine Month Periods Ended September 30, 2019 and 2018

Operating and Other Expenses as a Percentage of Revenue

	For the th	nree month Septembo		ls ended	For the n	ine month Septembo		s ended
	2019	Ð	20	18	2019)	20	018
(millions of Canadian dollars)	\$	%	\$	%	\$	%	\$	%
Revenue	31.4 🛧	100 %	27.9	100 %	92.4 🛧	100 %	89.1	100 %
Operating expenses:								
Healthcare services and supplies	21.1 🛧	67.2 %	20.7	74.2 %	63.1	68.3 %	63.1	70.8 %
Employee costs	2.8 🛧	8.9 %	2.5	9.0 %	8.4 🖖	9.1 %	8.8	9.9 %
Other operating expenses	3.5	11.1 %	3.5	12.5 %	9.9 🔶	10.7 %	10.1	11.3 %
Corporate office expenses	1.2 🖖	3.8 %	1.4	5.0 %	4.2 🛧	4.5 %	4.1	4.6 %
Total operating expenses	28.6 🛧	91.0 %	28.1	100.7 %	85.6 🖖	92.6 %	86.1	96.6 %
Other expenses:								
Depreciation and amortization	2.4 🛧	7.6 %	1.8	6.5 %	6.9 🛧	7.5 %	5.4	6.1 %
Share-based compensation expense	0.4	1.3 %	0.4	1.4 %	1.2 🛧	1.3 %	1.1	1.2 %
Transactions, restructuring and other costs	0.8 🔶	2.5 %	1.3	4.7 %	2.2 🖖	2.4 %	2.7	3.0 %
Goodwill impairment	-	— %	_	- %	- 🗸	— %	17.0	19.1 %
Net interest expense	3.0 🤟	9.6 %	4.6	16.5 %	9.0 🛧	9.7 %	8.1	9.1 %
Income tax recovery	(0.5) 🛧	(1.6) %	(4.0)	(14.3) %	(0.3) 🛧	(0.3) %	(5.1)	(5.7) %
Total other expenses	6.1 🛧	19.4 %	4.1	14.8 %	19.0 🖖	20.6 %	29.2	32.8 %
Adjusted EBITDA	2.8 🛧	8.9 %	_	(0.2) %	6.9 🛧	7.5 %	3.1	3.4 %

The Company's results for the three and nine month periods ended September 30, 2019 include the impact of its transition to IFRS 16 *Leases*, a substantial change to the lease accounting standards, effective January 1, 2019. The Company adopted IFRS 16, using the modified retrospective approach and as a result, the Company's comparative information was not restated. As a result, the comparability of the Company's 2019 Adjusted EBITDA to periods prior to January 1, 2019 is impacted.

The overall impact to Adjusted EBITDA from continuing operations from the Company's adoption of IFRS 16 for the three and nine month periods ended September 30, 2019 was an increase of \$0.5 million and \$1.5 million, respectively. Refer to note 2 of the unaudited condensed interim consolidated financial statements for the three and nine month periods ended September 30, 2019 for further details regarding the Company's adoption of this new accounting standard.

Revenue from continuing operations for the three and nine month periods ended September 30, 2019 increased by 12.4% to \$31.4 million from \$27.9 million and increased by 3.8% to \$92.4 million from \$89.1 million, respectively, for the same periods in the prior year.

• The revenue increase for the three and nine month periods ended September 30, 2019 was due to growth driven by an increase in the average number of beds serviced and revenue initiatives implemented as part of the Company's Business Re-Engineering Plan.

Operating expenses consist of four major components:

- Healthcare services and supplies, which includes the salaries and benefits of employees directly involved in the provision of services, practitioner consultant fees, the cost of medical supplies and the cost of pharmaceuticals sold;
- Employee costs, which includes salaries and benefits of employees that are not directly involved in the provision of services;
- Other operating expenses, which includes occupancy costs, communication, insurance, advertising and promotion and administrative expenses incurred at the operational level; and

- Corporate office expenses, which includes shared service costs, salaries and benefits, occupancy costs, communication, advertising and promotion, insurance, public company costs, board of directors and sub-committee fees and other costs of the corporate office.
- Overall operating expenses for the three and nine month periods ended September 30, 2019 increased by 2.3% to \$28.6 million as compared to \$28.1 million and decreased by 0.6% to \$85.6 million as compared to \$86.1 million, respectively, for the same periods in the prior year.
- Cost of healthcare services and supplies for the three month period ended September 30, 2019 increased by 2.0% to \$21.1 million as compared to \$20.7 million for the same period in the prior year, largely due to an increase in the average number of beds serviced, partially offset by labour efficiencies achieved as a result of the Business Re-Engineering Plan.
- Cost of healthcare services and supplies for the nine month period ended September 30, 2019 were flat at \$63.1 million compared to the same period in the prior year, due to labour efficiencies achieved as well as decreased pharmaceutical costs as a result of the regulatory changes impacting the pricing of certain generic drugs, which came into effect partway through 2018, which was offset by an increase in pharmaceutical costs driven by the increase in the average number of beds serviced.
- Employee expenses for the three and nine month periods ended September 30, 2019 increased by 14.9% to \$2.8 million as compared to \$2.5 million and decreased by 4.6% to \$8.4 million as compared to \$8.8 million, respectively, for the same periods in the prior year. There was an increase in employee expenses for both the three and nine month periods ended September 30, 2019 due to the increased beds serviced, which was offset by labour efficiencies driven by the Business Re-Engineering Plan initiatives. On a net basis, employee expenses increased overall for the three month period ended September 30, 2019 as a number of the Business Re-Engineering Plan initiatives had already been implemented in the same period in the prior year.

Corporate office expenses for the three and nine month periods ended September 30, 2019 decreased by 10.1% to

\$1.2 million as compared to \$1.4 million and increased by 3.0% to \$4.2 million as compared to \$4.1 million, respectively, for the same periods in the prior year. The variances in each respective period were primarily due to the timing of certain employee vacancies in both the current and prior years.

Transaction, restructuring and other costs includes legal, consulting and due diligence fees directly related to business combinations or business restructuring, and costs associated with new customer contract implementation, as well as severance costs, start-up costs for new initiatives and legal and consulting costs for business restructuring.

• Transaction, restructuring and other costs for the three and nine month periods ended September 30, 2019 decreased by 39.7% to \$0.8 million as compared to \$1.3 million and decreased by 19.9% to \$2.2 million as compared to \$2.7 million, respectively, compared to the same periods in the prior year, largely due to decreased restructuring costs.

Interest expense for the three and nine month periods ended September 30, 2019 was \$3.0 million as compared to \$4.6 million and \$9.0 million as compared to \$8.1 million, respectively, for the same periods in the prior year. Interest expense relates to the Company's borrowings and finance leases. Interest expense excluding accretion for the three and nine month periods ended September 30, 2019 was \$2.6 million as compared to \$1.7 million and \$7.6 million as compared to \$4.7 million, respectively, for the same periods in the prior year.

Income tax recovery for the three and nine month periods ended September 30, 2019 was \$0.5 million as compared to \$4.0 million and \$0.3 million as compared to \$5.1 million, respectively, for the same periods in the prior year. As at September 30, 2019 and December 31, 2018, the Company had gross loss carryforwards amounting to \$44.2 million and \$36.6 million, respectively, that can be carried forward against future taxable income. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the losses are deductible, the Company did not recognize deferred tax assets of \$8.7 million (\$9.6 million as of December 31, 2018) with respect to these losses.

Revenue and Adjusted EBITDA

This section presents the results of operations for the three and nine month periods ended September 30, 2019 and 2018 for the Company's sole operating segment, Specialty Pharmacy, as well as Corporate office costs.

The support services provided through the Corporate office largely support the operations of the Company. Certain

amounts of these costs have been allocated to Specialty Pharmacy and operations included in discontinued operations based on the extent of corporate management's involvement in the operations of the those businesses during the period.

For the three month periods ended September 30,	Reve	enue		Adjuste	d EBITDA	
	2019	2018	2019		2018	
(thousands of Canadian Dollars)	\$	\$	\$	%	\$	%
Specialty Pharmacy	31,397	27,922	4,038	12.9	1,328	4.8
Corporate	—	—	(1,231)	_	(1,370)	
Total	31,397	27,922	2,807	8.9	(42)	(0.2)

For the nine month periods ended September 30,	Reve	enue		Adjuste	d EBITDA	
	2019	2018	2019		2018	
(thousands of Canadian Dollars)	\$	\$	\$	%	\$	%
Specialty Pharmacy	92,420	89,065	11,083	12.0	7,124	8.0
Corporate	—	_	(4,175)	_	(4,057)	
Total	92,420	89,065	6,908	7.5	3,067	3.4

Specialty Pharmacy

Three month period ended September 30, 2019:

- Revenue increased 12.4% to \$31.4 million as compared to \$27.9 million for the same period in the prior year.
- Adjusted EBITDA increased by 204.1% to \$4.0 million as compared to \$1.3 million for the same period in the prior year and Adjusted EBITDA margin increased to 12.9% from 4.8%.

Nine month period ended September 30, 2019:

- Revenue increased 3.8% to \$92.4 million as compared to \$89.1 million for the same period in the prior year.
- Adjusted EBITDA increased by 55.6% to \$11.1 million as compared to \$7.1 million for the same period in the prior year and Adjusted EBITDA margin increased to 12.0% from 8.0%.

For the three month period ended September 30, 2019, the revenue increase compared to the same period in the prior year was due to the increase in the average number of beds serviced in the third quarter of 2019 as well as the impact of revenue initiatives from the Business Re-Engineering Plan.

For the nine month period ended September 30, 2019, the revenue impact of the regulatory changes that occurred in the first and second quarters of 2018 were more than offset by the increase in the average number of beds serviced in the first nine months of 2019 as well as the impact of revenue initiatives from the Business Re-Engineering Plan. Compared to the same periods in the prior year, Adjusted EBITDA for the three and nine month periods ended September 30, 2019 was positively affected by:

- The Business Re-Engineering Plan initiatives, together with an increase in the number of beds serviced, which offset the margin pressures caused by the regulatory changes;
- Operational efficiencies achieved through increased scale as a higher average number of beds were serviced compared to the prior periods; and
- The impact of the transition to IFRS 16 of \$0.5 million and \$1.3 million for the three and nine month periods ended September 30, 2019, respectively.

Corporate Office

Corporate office expenses for the three and nine month periods ended September 30, 2019 compared to the same periods in the prior year were relatively consistent, with a slight increase for the three month period ended September 30, 2019 and a slight decrease for the nine month period ended September 30, 2019. These changes were due to the timing of certain employee vacancies in the current and prior year, and the impact of the transition to IFRS 16 of \$0.1 million and \$0.2 million for three and nine month periods ended September 30, 2019, respectively.

Discontinued Operations

During the three and nine month periods ended September 30, 2019, the Company disposed of the operating assets of its retail pharmacy operations in Grande Prairie, AB and Medicine Hat, AB. The results of these operations have been included as part of discontinued operations on the consolidated statement of income and comprehensive income. In addition, as required under IFRS, the Company classified its former Surgical and Medical Centres segment as assets held for sale and have presented its current and prior year results as discontinued operations. Revenue and Adjusted EBITDA from discontinued operations were \$8.9 million and a loss of \$0.1 million, respectively, for the three month period ended September 30, 2019. Revenue and Adjusted EBITDA from discontinued operations were \$31.0 million and \$2.5 million, respectively, for the nine month period ended September 30, 2019. The impact of the transition to IFRS 16 in discontinued operations was an increase to Adjusted EBITDA of \$0.4 million and \$1.2 million for the three and nine month periods ended September 30, 2019, respectively.

Liquidity and Capital Resources

Credit Facilities

The Company's credit facilities are with a syndicate of lenders comprised of three major Canadian banks and provided for credit facilities of up to an aggregate amount of \$113.5 million. At inception, the credit facilities were made up of up to \$100.0 million in senior secured facilities (the "Senior Facilities") and \$13.5 million in a secured subordinated term credit facility (the "Subordinated Facility") (collectively, the "Credit Facilities").

All of the Credit Facilities are guaranteed by the Company's subsidiaries and secured by the assets of the Company and each of its subsidiaries.

At inception, the Senior Facilities were structured as follows: (i) a revolving credit facility in the amount of up to \$20.0 million, including a swingline of up to \$3.0 million ("Revolving Facility"), (ii) a non-revolving term loan facility in the amount of up to \$60.0 million ("Term Facility"), and (iii) a limited revolving acquisition and capital expenditure term loan facility in the amount of up to \$20.0 million to be available in multiple draws ("Acquisition Facility"). Subject to the satisfaction of certain conditions, the Revolving Facility may be increased by an additional \$5.0 million. Following the May 30, 2019 amendment to the agreement for the Senior Facilities, the Revolving Facility was temporarily reduced to \$18.0 million and the Acquisition Facility was permanently reduced to \$4.8 million. All borrowings under the Senior Facilities mature five years after the date of the agreement.

Interest rates under the Senior Facilities vary based on the Company's total funded debt to EBITDA ratio with a range between 0.50% to 3.50% over the Canadian prime rate for prime rate loans and 2.00% to 5.00% over CDOR for Bankers' Acceptances and a range of 0.40% to 1.05% for standby fees for amounts not borrowed.

The Subordinated Facility consists of a term loan that was fully drawn in one advance for a total of \$13.5 million, which accrues interest at a rate of 9% per annum. The Subordinated Facility matures five and a half years after the date of the agreement. On June 23, 2017, the Company prepaid \$2.0 million of the principal balance along with a \$20 thousand cash consent fee in accordance with the Subordinated Facility agreement. On June 29, 2018, as a result of an amendment to the Subordinated Facility agreement, the Company began accruing additional interest payable in kind of 1% per annum on a monthly basis towards the outstanding principal balance.

Going Concern and Liquidity Risk

On November 10, 2017, the Company amended its agreements for the Credit Facilities to increase the threshold on its debt to trailing twelve-month EBITDA covenants in order to mitigate potential future breaches of the financial covenants in the first half of 2018. On March 20, 2018 and June 29, 2018, the Company further amended its agreements for the Credit Facilities to increase the threshold on its debt to trailing twelve-month EBITDA covenant and decrease the threshold on its fixed-charge coverage ratio covenant. The amendments were made to the fourth guarter of 2017 and the first three quarters of 2018 due to non-compliance in those guarters due to timing differences in the transition between contracts and the delayed onboarding of beds from issues with a third-party supplier, as well as the impact of recent regulatory changes. On November 14, 2018, the Company received a covenant waiver for the third quarter of 2018 and further amended its agreements for the Credit Facilities such that interest owing on the Subordinated Facility would accrue for a period of up to six months and the Company would be subject to escalating increases in interest rates of 0.75% to 2.0% on its Senior Facilities and 2.5% to 5.0% on its Subordinated Facility, all of which would be payable and due on the earlier of the completion of a divestiture of its non-core assets or March 31, 2019.

On March 12, 2019, the Company received a covenant waiver for the fourth quarter of 2018 and amended its agreements for the Credit Facilities to revise its financial covenants for the fourth quarter of 2018 and first quarter of 2019 to financial targets established by a financial review by an independent third-party that was approved by the lenders. In addition to the revised financial covenants, the amendments also revised the payment of the accrued interest owing on the Senior Facilities and Subordinated Facility, such that half of the accrued interest, excluding any escalations in interest rates, on the Subordinated Facility would be payable on the issuance of the convertible preferred shares on March 12, 2019 as described below.

On May 30, 2019 and October 31, 2019, the Company received covenant waivers for the second and third quarters of 2019, respectively, and further amended its agreements for the Credit Facilities to revise its financial covenants for the second and third quarters of 2019 to financial targets consistent with the previous two quarters in addition to a further financial covenant based on the Company's cash flow forecasts. In addition, the May 30, 2019 amendment also affected a temporary reduction in the Revolving Facility from \$20.0 million to \$18.0 million and a permanent reduction in the Acquisition Facility from \$20.0 million to \$4.8 million. All payment dates related to the remaining accrued interest and fees owing on the Senior Facilities and Subordinated Facility were amended to align with the completion of a divestiture of remaining non-core assets.

There is no assurance that the lenders will provide additional relief of these covenants or that the Company could refinance or repay its Credit Facilities through new sources of financing in the event future breaches occur. These circumstances may cast significant doubt as to the Company's ability to continue as a going concern, and the ultimate appropriateness of the use of accounting principles applicable to a going concern.

In 2018, the Company was subject to two significant regulatory changes: (1) the pan-Canadian generic pharmaceuticals plan; and (2) The Government of Alberta funding framework for Pharmacists. These two regulatory changes have had a significant impact on operations and financial performance. During the prior year, Management initiated a plan to offset the impact of regulatory changes within Specialty Pharmacy, focused on re-engineering the businesses to achieve operational efficiencies through work flow improvements, enhanced labour models, expanding service and product offerings, identifying other revenue generating opportunities and utilization of technology for automating processes. One of these initiatives commenced in September 2018 when the Company entered into multi-year supply and service agreements with a preferred cannabis partner for the provision of medical cannabis, and, as consideration for being the preferred supplier, the Company received upfront cash that can be used for growth of the Specialty Pharmacy business. The remaining initiatives aimed at achieving operational efficiencies and expanding other revenue generating activities were completed by the end of the fourth quarter of 2018.

In the event these initiatives, combined with continued organic growth and management of working capital, do not generate sufficient cash flows from operations to meet its obligations as they come due, the Company may need to generate funds from other sources of financing or other strategic alternatives, including the sale of assets.

The Company is committed to executing on its operating plan and further reducing its leverage and, as such, continues to pursue strategic opportunities, including the completion of the divestiture of existing businesses and other non-core assets, the recapitalization of the balance sheet through the issuance of additional equity, convertible debt or subordinated debt and strategic acquisitions within its core business. All strategic alternatives being considered by the Company will be focused on further deleveraging the balance sheet and maximizing shareholder value. As part of the execution of this strategy:

- On February 14, 2019 and June 23, 2019, the Company closed two sales of its retail pharmacy operations in Alberta in exchange for \$2.3 million and \$2.1 million in proceeds, respectively.
- On March 12, 2019, the Company issued 30,000,000 convertible preferred shares to funds and accounts managed by Ewing Morris in exchange for \$12.0 million in proceeds. Each convertible preferred share is entitled to receive a cumulative annual dividend of 9%, payable in arrears semi-annually. Each convertible preferred share is convertible preferred share is convertible preferred share is convertible into common shares at the holder's option on a one-for-one basis, and are redeemable at the Company's option in certain circumstances, subject to customary anti-dilution adjustments. The convertible preferred shares mature five years from the date of closing at which time each convertible preferred share will be redeemed by the Company for \$0.40 plus any unpaid dividends.
- On August 9, 2019, the Company signed a definitive agreement to sell the Surgical and Medical Centres business for a cash purchase price of \$35.0 million. As all regulatory approvals have been obtained, the transaction is expected to close before the end of November 2019. The net proceeds from the sale are expected to be used to repay a portion of the Credit Facilities.
- On September 30, 2019, the Company entered into a binding term sheet for a Private Placement of common shares and convertible debentures to Yorkville and certain shareholders and directors of the Company for total gross proceeds of \$32.7 million. The Private Placement consists of the issuance of 43,666,666 common shares of the Company at a price of \$0.12 per share for aggregate consideration of \$5.2 million, and \$27.5 million aggregate principal amount of 8.25% unsecured Convertible Debentures. In addition, the investors in the Private Placement have an option to subscribe for an additional 41,666,666 common shares at a price of \$0.12 per share for additional gross proceeds of up to \$5.0 million until closing of the Private Placement, which would increase the total size of the Private Placement to \$37.7 million. The net proceeds of the Private Placement will be used by the Company to repay a portion of the Credit Facilities. Each Convertible Debenture is convertible into common shares at the option of the holder at a conversion price of \$0.15 per common share (the "Conversion Price"). In addition, the Convertible Debentures provide the Company with a mandatory conversion right where \$6.8 million of the Convertible Debentures may be converted into

common shares at the Conversion Price at the beginning of years three, four and five following their issue date, provided that no event of default is continuing at the time of conversion. The Convertible Debentures will mature on the fifth anniversary of the issue date at which point any remaining principal amount not already converted will be repaid in common shares based on the Conversion Price. As part of the Private Placement, Yorkville will receive the right to nominate two directors to the Company's Board of Directors provided they maintain a certain ownership level and will receive certain pre-emptive rights to subscribe for future shares to maintain their pro rata interest in the Company.

- In addition, immediately following the completion of the Private Placement, the Company has agreed to exchange the \$12.5 million of convertible preferred shares of the Company held by Ewing Morris for an equivalent amount of 8% unsecured convertible debentures (the "Ewing Convertible Debentures") conditional upon the completion of the Private Placement.
- The Ewing Convertible Debentures will have substantially the same terms as the convertible preferred shares, except that (i) the coupon rate under the Ewing Convertible Debentures will be lowered from 9% to 8% per annum, (ii) the conversion price will be lowered from \$0.40 to \$0.25 and (iii) the share price threshold required to trigger the Company's ability to exercise a forced conversion of the Ewing Convertible Debentures into common shares will be lowered from \$0.80 to \$0.375 per share and will be exercisable from the issuance date, provided that if the Company exercises a forced conversion before March 12, 2021, it will be required to pay 50% of any remaining interest until such date.
- Closing of the Private Placement and the exchange of the convertible preferred shares of the Company held by Ewing Morris for the Ewing Convertible Debentures are each conditional upon obtaining the approval of disinterested shareholders of the Company at a shareholder meeting that is scheduled to be held on November 14, 2019, as well as the approval of the TSX.
- On the closing of the Private Placement, the Company's financial advisor on the Private Placement will receive customary advisory fees, including up to 9,979,167 broker warrants (the "Broker Warrants") subject to TSX approval. Up to 3,645,833 Broker Warrants will be issued in connection with the issuance of common shares under the Private Placement, entitling the holder to

acquire one common share for a period of 24 months from the closing date at an exercise price of \$0.12 per share, and 6,333,333 Broker Warrants will be issued upon closing of the Private Placement in respect of the Convertible Debentures to be issued under the Offering, entitling the holder thereof to acquire one common share for a period of 24 months from the closing date at an exercise price of \$0.15 per share.

 In addition, subject to closing of the Private Placement and TSX approval, Yorkville will receive a structuring and due diligence fee and up to 4,400,000 warrants (the "Fee Warrants"), with each Fee Warrant entitling the holder to acquire one common share for a period of five years from the closing date at an exercise price of \$0.25 per share.

There can be no assurance that: the Company will be successful in achieving the results as set out in its operating plan or generate sufficient cash flows from operations to meet its obligations as they come due throughout 2019; the Company will complete the execution of its strategic alternatives, including the Private Placement; the Company will meet conditions established by its lenders in the credit agreements; or that the lenders will continue to amend the Credit Facilities to mitigate any future breaches of covenants. The Company's ability to continue as a going concern materially affects the measurement of many amounts related to the Company in the consolidated financial statements. These measurements could be materially different than currently presented.

Cash Flow

Cash flow activities for the nine month period ended September 30, 2019 were as follows:

Cash provided by operating activities

Cash provided by operating activities was \$5.0 million compared to \$8.2 million in the same period in the prior year:

- Cash provided by operating activities in the current year compared to the same period in the prior year related to the timing of certain payments to suppliers that occurred in the prior year and timing of collections of receivables from customers.

- The Company has historically generated positive cash flows from operating activities and anticipates that these will continue to be positive going forward.

Cash provided by/used in investing activities

Cash provided by investing activities was \$0.9 million compared to cash used in investing activities of \$4.9 million in the same period in the prior year:

- Cash provided by investing activities in the current year related to the proceeds from the disposition of the assets of two retail pharmacy operations in Alberta, partially offset by purchases of property and equipment and intangible assets and payments of earn-outs related to historic acquisitions.

- Cash used in investing activities for the same period in the prior year related to purchases of property and equipment and intangible assets as well as payments made related to prior year acquisitions and an additional investment in AceAge.

Cash used in financing activities

Cash used in financing activities was \$5.9 million compared to \$3.2 million in the same period in the prior year:

- Cash used in financing activities in the current year related to payments of interest and repayments made on finance leases and the Credit Facilities, net of the proceeds from the issuance of the convertible preferred shares to Ewing Morris.

- Cash used in financing activities for the same period in the prior year related to payments of interest and repayments of borrowings offset by proceeds from warrants exercised and withdrawals from the Revolving and Acquisition Facilities.

Contractual Commitments

The Company's contractual commitments at September 30, 2019, are as follows:

	Total	2019	2020-2021	2022-2023	Thereafter
	\$	\$	\$	\$	\$
Trade payables and other liabilities	18.7	18.7	_	—	_
Term Facility	49.5	49.5	—	_	—
Subordinated Facility	11.6	11.6	—	_	—
Acquisition Facility	4.4	4.4	—	_	—
Revolving Facility	12.2	12.2	—	_	—
Finance loans	0.1	_	0.1	_	—
Convertible preferred shares	17.4	0.5	2.2	2.2	12.5
Finance leases	12.7	0.5	4.2	3.5	4.5
Interest payments on borrowings	14.6	1.5	11.0	2.1	—
Contingent consideration	6.1	3.8	1.1	1.2	_
	147.3	102.7	18.6	9.0	17.0

The Company incurs interest on its Credit Facilities. Future interest to be paid on the Revolving Facility cannot be reasonably determined due to the ongoing fluctuation of the Revolving Facility balance. Interest rates under the Senior Facilities vary based on the Company's total funded debt to EBITDA ratio with a range between 0.50% to 3.50% over the Canadian prime rate for prime rate loans and 2.00% to 5.00% over CDOR for Bankers' Acceptances and a range of 0.40% to 1.05% for standby fees for amounts not borrowed. In the normal course of business, the Company enters into significant commitments for the purchase of goods and services, such as the purchase of inventory, most of which are short-term in nature and are settled under normal trade terms.

Equity

As at September 30, 2019, the Company had total shares outstanding of 217,658,968. The outstanding shares include 4,554,232 shares which are restricted or held in escrow and will be released to certain vendors of acquired businesses based on the achievement of certain performance targets and certain customers. In the event that performance targets are not met, escrowed shares are subject to reduction and cancellation based on formulas specific to each transaction. Escrowed and restricted shares are not reflected in the shares reported on the Company's financial statements. Accordingly, for financial reporting purposes, the Company reported 213,104,736 common shares outstanding as at September 30, 2019 and 210,355,022 shares outstanding as at December 31, 2018.

	September 30, 2019	December 31, 2018
Common shares		
Balance, beginning of period	210,355,022	201,468,731
Issuance of common shares	1,008,625	5,225,616
Common shares released from escrow or issued from treasury for contingent consideration	200,000	833,332
Stock options, warrants and restricted share units exercised	1,541,089	2,427,343
Deferred consideration for acquisitions	-	400,000
Balance, end of period	213,104,736	210,355,022

Issuance of Deferred Stock-based Compensation

As at September 30, 2019, there were a total of 9,438,064 restricted share units ("RSUs") and deferred share units ("DSUs") outstanding to grant an equivalent number of common shares.

	September 30, 2019	December 31, 2018
RSUs and DSUs		
Balance, beginning of period	6,045,903	3,224,080
RSUs and DSUs granted	4,933,250	4,690,000
RSUs and DSUs released	(1,541,089)	(1,427,343)
RSUs and DSUs forfeited	-	(440,834)
Balance, end of period	9,438,064	6,045,903

Issuance of Warrants

As at September 30, 2019, there were 3,872,000 warrants outstanding at a weighted average exercise price of \$0.66.

	September 30, 2019	December 31, 2018
Share purchase warrants		
Balance, beginning of period	2,822,000	2,972,000
Warrants granted	1,050,000	850,000
Warrants exercised	_	(1,000,000)
Balance, end of period	3,872,000	2,822,000
Exercisable, end of period	2,950,000	1,900,000

Issuance of Stock Options

As at September 30, 2019, there were a total of 1,732,500 options outstanding to purchase an equivalent number of common shares, with a weighted average exercise price of \$0.40, expiring at various dates through 2021. The number of exercisable options at September 30, 2019, was 1,272,500 with a weighted average exercise price of \$0.40.

	September 30, 2019	December 31, 2018
Common share options		
Balance, beginning of period	1,838,750	2,347,500
Options exercised	-	—
Options expired	(86 <i>,</i> 250)	(25,000)
Options canceled/forfeited	(20,000)	(483,750)
Balance, end of period	1,732,500	1,838,750
Exercisable, end of period	1,272,500	1,157,500

Should all outstanding options and warrants that were exercisable at September 30, 2019 be exercised, the Company would receive proceeds of \$2.8 million.

As at the date of this report, November 11, 2019, the number of shares outstanding, including escrowed shares, is 217,670,634; the number of options outstanding is 1,732,500; the number of restricted share units and deferred share units outstanding is 9,426,398; and the number of warrants outstanding is 3,872,000. Included in the shares outstanding are 4,554,232 restricted shares, shares held in escrow, or in trust, that are not freely tradeable.

Transactions with Related Parties

The officers and directors of the Company collectively own 78,046,705 common shares or approximately 35.86% of the issued and outstanding common shares of the Company as at September 30, 2019, of which Global Healthcare Investments and Solutions, Inc. ("GHIS") and entities controlled by and related to the shareholders of GHIS, own a significant portion. This ownership percentage disclosed assumes the issuance of 4,554,232 escrowed and restricted shares in the total common shares considered to be outstanding.

In addition, a director helps manage funds that own the convertible preferred shares issued through the private placement on March 12, 2019.

Related Party Transactions

In the normal course of operations, the Company may enter into certain related party transactions, which may include transactions entered into with Company directors and management. All related party transactions would be for consideration established with the related parties, generally on market terms, and approved by the independent nonexecutive directors of the Company, including the transactions described below. One of the former Board members, who ceased to be a member of the Board during the three month period ended June 30, 2019, is assisting management on an interim basis. Included in the results for the three and nine month periods ended September 30, 2019 are nil and \$90, respectively (2018 - \$45 and \$135) of consulting fees related to this arrangement that were paid while they were still a member of the Board.

Summary of Quarterly Results

Q3 2019 ⁴ \$	Q2 2019 ⁴ \$	Q1 2019⁴ \$	Q4 2018 ^{4,5} \$
31,397	31,490	29,533	29,855
2,807	2,242	1,859	605
\$0.01	\$0.01	\$0.01	\$0.003
(2,601)	(1,519)	(6,282)	(8,763)
(\$0.01)	(\$0.01)	(\$0.03)	(\$0.04)
2,690	3,548	3,140	1,943
\$0.01	\$0.02	\$0.01	\$0.01
(3,501)	(1,596)	(5,271)	(8,072)
	,	,	,
(\$0.02)	(\$0.01)	(\$0.03)	(\$0.04)
Q3 2018 ^{4,5}	Q2 2018⁴ \$	Q1 2018⁴ \$	Q4 2017 ⁴ \$
Q3 2018^{4,5} 27,922			
	\$	\$	\$
27,922	\$ 29,555	\$ 31,588	\$ 29,283
27,922 (42) \$—	\$ 29,555 1,025 \$0.01	\$ 31,588 2,084 \$0.01	\$ 29,283 2,253 \$0.01
27,922 (42)	\$ 29,555 1,025	\$ 31,588 2,084	\$ 29,283 2,253
27,922 (42) \$—	\$ 29,555 1,025 \$0.01	\$ 31,588 2,084 \$0.01	\$ 29,283 2,253 \$0.01
27,922 (42) \$— (3,749)	\$ 29,555 1,025 \$0.01 (20,133)	\$ 31,588 2,084 \$0.01 (2,739)	\$ 29,283 2,253 \$0.01 2,619
27,922 (42) \$— (3,749) (\$0.02)	\$ 29,555 1,025 \$0.01 (20,133) (\$0.10)	\$ 31,588 2,084 \$0.01 (2,739) (\$0.01)	\$ 29,283 2,253 \$0.01 2,619 \$0.01
27,922 (42) \$— (3,749) (\$0.02)	\$ 29,555 1,025 \$0.01 (20,133) (\$0.10)	\$ 31,588 2,084 \$0.01 (2,739) (\$0.01)	\$ 29,283 2,253 \$0.01 2,619 \$0.01
27,922 (42) \$ (3,749) (\$0.02) 1,551	\$ 29,555 1,025 \$0.01 (20,133) (\$0.10) 3,406	\$ 31,588 2,084 \$0.01 (2,739) (\$0.01) 3,825	\$ 29,283 2,253 \$0.01 2,619 \$0.01 4,058
27,922 (42) \$ (3,749) (\$0.02) 1,551 \$0.01	\$ 29,555 1,025 \$0.01 (20,133) (\$0.10) 3,406 \$0.02	\$ 31,588 2,084 \$0.01 (2,739) (\$0.01) 3,825 \$0.02	\$ 29,283 2,253 \$0.01 2,619 \$0.01 4,058 \$0.02
	31,397 2,807 \$0.01 (2,601) (\$0.01) 2,690 \$0.01 (3,501)	$\begin{array}{cccc} 31,397 & 31,490 \\ 2,807 & 2,242 \\ \\ \hline \\ \$0.01 & \$0.01 \\ (2,601) & (1,519) \\ (\$0.01) & (\$0.01) \\ 2,690 & 3,548 \\ \\ \$0.01 & \$0.02 \\ (3,501) & (1,596) \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

⁴ Revenue and Adjusted EBITDA from continuing operations includes a restatement of previously reported amounts in order to reflect the impact of discontinued operations for businesses that were divested in 2018 and 2019 as well as assets held for sale.

⁵ Certain figures have been revised. Refer to note 18 of the September 30, 2019 unaudited condensed interim consolidated financial statements.



Revenue and Adjusted EBITDA from Continuing Operations by Quarter (in \$000)

Throughout 2017, as a result of the timing of transitions of certain contracts, the Company experienced a decline throughout the first three quarters in revenue and Adjusted EBITDA. Following the third quarter of 2017, revenue returned to periods of growth in the fourth quarter of 2017 and first quarter of 2018, driven by the completion of the contract transitions as well as organic and acquired growth. During this period, Adjusted EBITDA continued to decline slightly as a result of excess labour costs due to labour inefficiencies and increased costs associated with the servicing of newly onboarded homes.

Beginning in the second quarter of 2018, the Company's revenue and Adjusted EBITDA decreased compared to the prior quarter primarily as a result of the regulatory changes in Alberta and nationally, which resulted in reductions to fee revenues earned in Alberta and the reduction in the prices of nearly 70 of the most commonly prescribed drugs in Canada, which were reduced by 25% to 40%, resulting in overall discounts of up to 90% off the price of their brand-name equivalent.

In the fourth quarter of 2018, the Company achieved quarterover-quarter growth in revenue and Adjusted EBITDA as a result of cost savings and incremental revenues achieved through the Business Re-Engineering Plan as well as additional beds serviced during the quarter. This quarterover-quarter growth in Adjusted EBITDA continued in the first and second quarters of 2019 as the number of beds serviced continued to increase and the full impact of cost savings measures from the Business Re-Engineering Plan were realized, in addition to the transitional impact of IFRS 16.

The Company achieved a fourth consecutive quarter of sequential growth in Adjusted EBITDA in the third quarter of 2019 as it included a full quarter impact from the servicing of beds that were onboarded during the first and second quarters of 2019 and further cost savings were realized through scale achieved from the increase in beds serviced, as well as Corporate labour savings.

Disclosure Controls and Procedures and Internal Control Over Financial Reporting

Disclosure controls and procedures have been designed to ensure that information required to be disclosed by the Company is accumulated and communicated to the Company's management as appropriate to allow timely decisions regarding required disclosure.

The Chief Executive Officer and the Chief Financial Officer (collectively the "Certifying Officers") are responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as those terms are defined in National Instrument 52-109 *Certification of Disclosure in Issuer's Annual and Interim Filings*, for the Company.

The Certifying Officers have concluded that, as at September 30, 2019, the Company's DC&P has been designed effectively to provide reasonable assurance that (a) material information relating to the Company is made known to them by others, particularly during the period in which the annual filings are being prepared; and (b) information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted, recorded, processed, summarized and reported within the time periods specified in the securities legislation.

There have been no significant changes to the Company's ICFR for the period ended September 30, 2019, which has materially affected, or is reasonably likely to materially affect the Company's ICFR. Based on their evaluation of these controls for the period ended for the period ended September 30, 2019, the CEO and CFO have also concluded that the Company's ICFR have been designed effectively to provide reasonable assurance regarding the reliability of the preparation and presentation of the financial statements for external purposes and that ICFR were effective as at September 30, 2019. The Company used the COSO control framework to evaluate DC&P and ICFR.

It should be noted that while the Company's Certifying Officers believe that the Company's DC&P provides a reasonable level of assurance that they are effective, they do not expect that the disclosure controls will prevent all errors and fraud. A control system, no matter how well conceived or operated, can only provide reasonable, not absolute, assurance that the objectives of the control system are met.

ICFR is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements for external reporting purposes in line with International Financial Reporting Standards. Management is responsible for establishing and maintaining adequate ICFR appropriate to the nature and size of the Company. However, any system of ICFR has inherent limitations and can only provide reasonable assurance with respect to financial statement preparation and presentation.

In conjunction with the conversion to the new IFRS 16 *Leases*, the Company has determined that the adoption of this new accounting standards did not have a significant impact on its control environment.

Critical Accounting Policies and Estimates

Critical Accounting Policies

The unaudited condensed interim consolidated financial statements have been prepared in accordance with IFRS and its interpretations as issued by the IASB that are effective for the year ended December 31, 2019.

With the exception of the new standards adopted by the Company described below, the Company's significant accounting policies are summarized in detail in note 2 of the consolidated financial statements for the year ended December 31, 2018.

New standards, amendments and interpretations adopted by the Company

The Company has initially adopted IFRS 16 *Leases* beginning January 1, 2019. A number of other amendments are also effective from January 1, 2019 but they do not have a material effect on the Company's financial statements.

IFRS 16 Leases

IFRS 16 *Leases* introduces a single on-balance sheet recognition and measurement model for lessees, eliminating the distinction between operating and finance leases for leases with terms of more than twelve months, unless the underlying asset is of low value. Lessor accounting for leases as finance and operating leases will remain substantially unchanged. The IASB issued the standard in 2016, replacing IAS 17 *Leases* and related interpretations.

The Company has adopted IFRS 16 using the modified retrospective method, without prior period comparatives restated, with the effect of initially applying this standard recognized at the date of initial application (i.e. January 1, 2019). Accordingly, the information presented for 2018 has not been restated - it is presented, as previously reported, under IAS 17 and related interpretations.

The adoption of IFRS 16 resulted in the recognition of rightof-use assets and lease liabilities of \$8,767 and \$9,023, respectively, in continuing operations as at January 1, 2019, with no net impact on retained earnings. In addition, deferred lease incentives were reduced to \$nil as at January 1, 2019.

Refer to note 2 of the unaudited condensed interim consolidated financial statements for the three and nine month periods ended September 30, 2019 for further details regarding the Company's adoption of this new accounting standard.

Critical Accounting Estimates and Judgments

The preparation of financial statements requires the Company to estimate the effect of various matters that are inherently uncertain as of the date of the financial statements. Each of these required estimates varies in regard to the level of judgment involved and its potential impact on the Company's reported financial results. Estimates are deemed critical when a different estimate could have reasonably been used or where changes in the estimate are reasonably likely to occur from period to period, and would materially impact the Company's financial condition, changes in financial condition or results of operations.

Significant critical accounting estimates include the collectability of receivables, assessment of impairment of goodwill and intangible assets, the recognition of contingent consideration, the valuation of deferred tax assets and tax provisions and the accounting for business combinations.

Collectability of Receivables

The Company assesses the collectability of receivables on an ongoing basis. A provision for the impairment of receivables involves management judgment and includes the review of individual receivables based on individual customer creditworthiness, current economic trends, forward-looking information and analysis of historical bad debts.

Goodwill and Intangible Assets Valuation

The Company performs an impairment assessment of goodwill and indefinite life intangible assets on an annual basis and at any other time if events or circumstances make it possible that impairment may have occurred. The Company also considers whether there are any triggers for impairment at each quarter end. Determining whether impairment of goodwill has occurred requires a valuation of the respective business unit, based on its fair value, which is based on a number of factors, including discounted cash flows, future business plans, economic projections and market data.

An indefinite-life intangible asset is tested for impairment annually, or more frequently, if events or changes in circumstances indicate that the asset might be impaired. The impairment test consists of a comparison of the fair value of the indefinite-life intangible asset with its carrying amount. When the carrying amount of the indefinite-life intangible asset exceeds its fair value, an impairment loss should be recognized in an amount equal to the excess.

The Company tests the valuation of goodwill and indefinite life intangibles as at June 30 of each year to determine whether or not any impairment in the goodwill and intangible balances recorded exists. In addition, on a quarterly basis, management assesses the reasonableness of assumptions used for the valuation to determine if further impairment testing is required.

Recognition of Contingent Consideration

The Company recognizes the fair value of contingent consideration relating to its business acquisitions at the date the transaction closes and at each subsequent reporting date. The purchase price of most acquisitions is subject to the financial performance of the businesses being acquired. The number of shares, either issued in escrow and subsequently released to the vendor, or to be issued at a later date varies based on the acquired business achieving predetermined earnings targets over a specified period.

In addition, warrants are issued when these performance targets are exceeded generally based on an accrual of warrants to the extent of such excess. The exercise price of the warrants is based on the Company's share price at the date of closing. As a result of this variability, the fair value of the contingent consideration is recorded as a financial liability irrespective of the fact that this liability will be settled on a non-cash basis through the issuance of shares and warrants.

Subsequent changes in fair value between reporting periods are included in the determination of net income. Changes in fair value arise as a result of changes in the Company's share price and changes in the estimated probability of achieving the earnings targets. Shares issued or released from escrow in final settlement of contingent consideration are recognized at their fair value at the time of issue with a corresponding reduction in the contingent consideration liability.

Valuation of Deferred Tax Assets

In its valuation of deferred tax assets, the Company considers the extent to which it is probable that the deferred tax asset will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits during the period in which those temporary losses and tax loss carryforwards become deductible. The Company considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The Company expects that future operations will generate sufficient taxable income to realize the deferred tax assets except for an unrecognized deferred tax asset of \$8.7 million which the Company has not recorded at September 30, 2019.

Business Combinations

Upon the completion of business acquisitions, management's judgment is required to estimate the purchase price, and to identify and fair value all assets and liabilities acquired. The determination of the fair value of assets and liabilities acquired is based on management's estimates and certain assumptions generally included in a present value calculation of the related cash flows.

Leases

Management makes assumptions and estimations in the determination of the incremental borrowing rates used to calculate the present value of lease payments. In addition, the Company exercises judgment when assessing whether renewal options are reasonably certain to be exercised.

Revision of Prior Period Comparatives

A review of the Company's application of IFRS 9 on the modifications of its credit agreements was undertaken in the first quarter of 2019. Upon completing this review, the Company revised its December 31, 2018 comparative financial statements to reflect an understatement of its borrowing liability of \$3.3 million as a result of overstatements to the unaccreted discounts on its Term Facility and Subordinated Facility. This understatement resulted in a corresponding understatement of interest expense (accretion expense) of \$3.3 million, an understatement of deferred tax assets of \$0.9 million and an associated understatement of income tax recoveries of \$0.9 million.

The Company assessed the materiality of this adjustment and concluded that it was not material to any of the previously issued consolidated financial statements. As a result, the Company revised comparative balances in these statements for these changes. The factors that it considered when assessing materiality were that: the changes did not have an impact on the Credit Facilities; there was no impact to the Company's financial covenants; these adjustments were noncash in nature; there were no changes to the consolidated statement of cash flows for the total impact on operating, investing and financing activities; there was no impact on the Company's assessment of going concern or classification of borrowings as a current liability; there was no impact to revenue; there was no impact to the January 1, 2018 opening balances; and there was no impact to management's compensation (i.e. performance targets). Refer to note 18 of the unaudited condensed interim consolidated financial statements for the three and nine month periods ended September 30, 2019 for the impacts of this revision.

Risks and Uncertainties

The business of Centric Health is subject to a number of risks and uncertainties. Prior to making any investment decision regarding the Company, investors should carefully consider, among other things the risks described herein (including the section on caution regarding forward looking statements).

Uncertainty of Liquidity and Capital Requirements

The future capital requirements of the Company will depend on many factors, including the number and size of acquisitions consummated, rate of growth of its client base, the costs of expanding into new markets, the growth of the market for healthcare services, the costs of administration and its debt and preferred share servicing obligations. In order to meet such capital requirements, the Company may consider additional public or private financing (including the incurrence of debt and the issuance of additional common or preferred shares or other securities exchangeable for or convertible into common shares) to fund its working capital needs or all or a part of a particular venture or in connection with acquisitions, which could entail dilution of current investors' interest in the Company. There can be no assurance that additional funding will be available or, if available, that it will be available on acceptable terms. If adequate funds are not available, the Company may have to reduce substantially or otherwise eliminate certain expenditures. There can be no assurance that the Company will be able to raise additional capital if its capital resources are depleted or exhausted.

Further, due to regulatory impediments or a lack of investor demand, the ability of the Company to issue additional common shares or other securities exchangeable for or convertible into common shares may be restricted.

The Company currently has the Credit Facilities, pursuant to which it is subject to a number of affirmative and negative financial covenants. These include, but are not limited to, restrictions on incurring additional indebtedness, paying dividends or other distributions, making certain investments/ acquisitions, selling assets of the Company, conducting certain cannabis-related activities, payments on subordinated debt, the ability to pay earn-out obligations and the deferral of payment on certain interest and fees on the subordinated debt. The Credit Facilities also require the Company to dispose of certain non-core assets within an agreed-upon time frame to ensure the Company's deleveraging strategy is achieved in a timely manner and that it is able to maintain certain financial covenants in the Credit Facilities going forward. There can be no assurance that the Company will be successful in disposing these non-core assets within the timelines required under the Credit Facilities, or as may otherwise be agreed to by its lenders.

In addition, the Credit Facilities are collateralized by substantially all of the Company's assets. In the event of a default, including, among other things, a failure to make any payment when due or non-observance of any term of the agreements, all of the Company's obligations may immediately become due and payable, and the lenders would also be entitled to realize on their security and liquidate the assets of the Company. If the lenders under the Credit Facilities accelerate the repayment of borrowings, the Company cannot assure that it will have sufficient assets to repay the amounts outstanding, which could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company has received a waiver for its financial covenants for the period ended September 30, 2019. Previously, management's forecasts projected that the Company would breach certain financial covenants of the Credit Facilities in the fourth guarter of 2018 and first guarter of 2019. The Company amended its agreements for the Credit Facilities in anticipation of forecasted breaches of the financial covenants during the fourth quarter of 2018 and the first guarter of 2019 and received waivers of the existing financial covenants and revised these to be based on financial targets established through a financial review by an independent third-party that was approved by the lenders. In addition to the revised financial targets, the amendments also revised the payment of the accrued interest owing on the Senior Facilities and Subordinated Facility, such that half of the accrued interest, excluding any escalations in interest rates, on the Subordinated Facility would be payable on the issuance of the convertible preferred shares on March 12, 2019 and the remaining accrued interest would be payable on the completion of the divestiture of remaining non-core assets. The interest owing on the Senior Facilities and Subordinated Facility was previously amended such that the Company would be subject to escalating increases in interest rates of 0.75% to 2.0% and 2.5% to 5.0%, respectively, all of which would be payable and due on the earlier of the completion of a divestiture of its non-core assets or March 31, 2019. On May 30, 2019 and October 31, 2019, the Company received covenant waivers for the second and third quarters of 2019, respectively, and further amended its agreements for the Credit Facilities to revise its financial covenants for the second and third guarters of 2019 to financial targets consistent with the previous two quarters in addition to a further financial covenant based on the Company's cash flow forecasts. In addition, the May 30, 2019 amendment also affected a temporary reduction in the Revolving Facility from \$20 million to \$18 million and a permanent reduction in the Acquisition Facility from \$20 million to \$4.8 million.

Management has planned and initiated to offset the impact of regulatory changes, focused on re-engineering the businesses to achieve operational efficiencies through work flow improvements, enhanced labour models, expanding service and product offerings, identifying other revenue generating opportunities and utilization of technology for automating processes. In the event these initiatives, combined with continued organic growth and management of working capital, do not generate sufficient cash flow from operations to meet its obligations as they come due, the Company may need to generate funds from other sources of financing or other strategic alternatives.

The Company is committed to executing on its operating plan and further reducing its leverage and, as such, continues to pursue strategic opportunities, including the completion of the divestiture of existing businesses and other non-core assets, the recapitalization of the balance sheet through the issuance of additional equity, convertible debt or subordinated debt and strategic acquisitions within its core business. All strategic alternatives being considered by the Company will be focused on further deleveraging the balance sheet and maximizing shareholder value. To date, these initiatives have included the divestiture of the Company's retail pharmacies located in Grande Prairie and Medicine Hat, Alberta, and the pending divestiture of its Surgical and Medical Centres business.

There can be no assurance that the Company will be successful in achieving the results as set out in its operating plan or generate sufficient cash flow from operations to meet its obligations as they come due throughout 2019, that the Company will complete the execution of its strategic alternatives, that the Company will meet conditions established by lenders in the amended agreements or that the senior lenders will continue to amend the Credit Facilities to mitigate any future breaches of covenants.

Cash Flow to Service Debt

The Company is highly leveraged. As at September 30, 2019, the Company had approximately \$86.8 million of outstanding indebtedness. The Company currently estimates that, in absence of further deleveraging of its balance sheet, including through the pending sale of its Surgical and Medical Centres business, its debt service for the next 12 months will be approximately \$17.4 million, including required principal and interest payments and preferred share dividends. The Company's substantial indebtedness could have significant adverse consequences on the Company and its business, including: requiring a substantial portion of its cash flows to be dedicated to the payment of principal and interest on its indebtedness, therefore reducing its ability to use cash flows to fund its operations, capital expenditures and potential future business opportunities; making it more difficult for the Company to make payments on its indebtedness, which could result in an event of default under its Credit Facilities; limiting its ability to obtain additional financing; reducing the Company's flexibility in planning for, or reacting to, changes in its operations or business; prohibiting the Company from making strategic acquisitions, introducing new technologies or exploiting business opportunities; placing the Company at a competitive disadvantage as compared to its less-highlyleveraged competitors; and negatively affecting the

Company's ability to renew key customer contracts. For additional information on the Company's outstanding longterm debt, see "Liquidity and Capital Resources".

Government Regulation and Funding

General Healthcare Regulation

Healthcare service providers in Canada are subject to various governmental regulation and licensing requirements and, as a result, the Company's businesses operate in an environment in which government regulations and funding play a key role. The level of government funding directly reflects government policy related to healthcare spending, and decisions can be made regarding such funding that are largely beyond the businesses' control. Any change in governmental regulation, delisting of services, and licensing requirements relating to healthcare services, or their interpretation and application, could adversely affect the business, financial condition and results of operations of these business units. In addition, the Company could incur significant costs in the course of complying with any changes in the regulatory regime. Noncompliance with any existing or proposed laws or regulations could result in audits, civil or regulatory proceedings, fines, penalties, injunctions, recalls or seizures, any of which could adversely affect the reputation, operations or financial performance of the Company.

Pharmacy Industry Regulation

The Company's core business is focused on the provision of specialty pharmacy services to seniors. The Company is reliant on prescription drug sales for a significant portion of its sales and profits. Prescription drugs and their sales are subject to numerous federal, provincial, territorial and local laws and regulations. Changes to these laws and regulations, or non-compliance with these laws and regulations, could adversely affect the reputation, operations or financial performance of the Company.

Federal and provincial laws and regulations that establish public drug plans typically regulate prescription drug coverage, patient eligibility, pharmacy reimbursement, drug product eligibility and drug pricing and may also regulate manufacturer allowance funding that is provided to or received by pharmacy or pharmacy suppliers. With respect to pharmacy reimbursement, such laws and regulations typically regulate the allowable drug cost of a prescription drug product, the permitted mark-up on a prescription drug product, the professional or dispensing fees that may be charged on prescription drug sales to patients eligible under the public drug plan and the frequency in which such professional or dispensing fees may be charged. With respect to drug product eligibility, such laws and regulations typically regulate the requirements for listing the manufacturer's products as a benefit or partial benefit under the applicable governmental drug plan, drug pricing and, in the case of generic prescription drug products, the requirements for designating the product as interchangeable with a branded

prescription drug product. In addition, other federal, provincial, territorial and local laws and regulations govern the approval, packaging, labeling, sale, marketing, advertising, handling, storage, distribution, dispensing and disposal of prescription drugs.

Sales of prescription drugs, pharmacy reimbursement and drug prices may be affected by changes to the health care industry, including legislative or other changes that impact patient eligibility, drug product eligibility, the allowable cost of a prescription drug product, the mark-up permitted on a prescription drug product, the amount of professional or dispensing fees paid by third-party payers or the provision or receipt of manufacturer allowances by pharmacy and pharmacy suppliers.

The majority of prescription drug sales are reimbursed or paid by third-party payers, such as governments, insurers or employers. These third-party payers have pursued and continue to pursue measures to manage the costs of their drug plans. Each provincial jurisdiction has implemented legislative and/or other measures directed towards managing pharmacy service costs and controlling increasing drug costs incurred by public drug plans and private payers which impact pharmacy reimbursement levels and the availability of manufacturer allowances. Legislative measures to control drug costs include lowering of generic drug pricing, restricting or prohibiting the provision of manufacturer allowances and placing limitations on private label prescription drug products.

On January 29, 2018, the Pan-Canadian Pharmaceutical Alliance, which represents participating federal, provincial, and territorial public drug plans, announced that it reached a new 5-year agreement with the Canadian Generic Pharmaceutical Association with respect to the pricing of generic drugs in Canada. As of April 1, 2018, the prices of nearly 70 of the most commonly prescribed drugs in Canada were reduced by 25% - 40%, resulting in overall discounts of up to 90% off the price of their brand-name equivalents. These drugs include those used to treat high blood pressure, high cholesterol, and depression, and are collectively used by millions of Canadians.

Furthermore, on February 28, 2018, Alberta Health announced a new funding framework that was entered into with the Alberta Pharmacists' Association that took effect May 17, 2018. Amongst other things, the changes reduced dispensing fees in the Province from \$12.30 to \$12.15 and placed a limit on the number of frequent dispensing fees. The new funding framework also contemplated a potential holdback policy where at least 10% of government funding to pharmacies for certain fees, including dispensing fees, may be temporarily or permanently withheld each quarter to be used to address any provincial government budget shortfall the "Holdback"). The Holdback percentages may be modified based on the trend of forecasted savings in the government's Pharmacy Compensation Budget. While the Company understands that the Holdback will be eliminated on April 1, 2020 and for the fiscal year April 1, 2019 to March 31, 2020, the Holdback will be established at 0%, the provincial government reserves the right to revisit this policy.

On April 25, 2019, following the release of the 2019 Ontario provincial budget, the MOH released draft proposed amendments to the regulation under the ODBA amending O. Reg. 201/9. Following certain consultations by the pharmacy associations, the MOH has informed long-term care pharmacies in Ontario that it will moving ahead with an amended version of these proposals (the "ODBA Amendments"). Notably, the ODBA Amendments propose to remove the payment of a dispensing fee for drug products supplied for a long-term care home resident by a pharmacy service provider and instead imposing a capitation model where pharmacy service providers would receive a professional fee for all pharmacy services provided to the long-term care home that is based on the number of beds in the home. The fee is expected to be \$1,500 dollars per bed per year in 2019-2020 and 2020-2021, decreasing to \$1,400 dollars in 2021-2022, \$1,300 dollars in 2022-2023 and \$1,200 dollars in 2023-2024 (with all years above referring to the Government's fiscal year from April 1 to March 31). In addition, the \$2 dollar per prescription co-payments for residents of long-term care homes would also be removed and long-term care pharmacies would be precluded from billing other forms of clinical billings, such as MedsChecks. In addition, the MOH has tabled other draft amendments to the ODBA that may affect the Company's non-long-term care operations in Ontario. Under these other proposed amendments, the MOH has proposed certain adjustments whereby it would deduct a percentage from the sum of the dispensing fee and mark-up for all drug claims depending on the price of the drug, with a reconciliation adjustment in the event that the MOH achieves its desired savings. It is not currently known if these changes will take effect, or what the holdback percentage would be. While the Company intends to take a number of actions to offset the impact of the ODBA Amendments, which, after considering these actions, the Company estimates to be an annualized net impact to Adjusted EBITDA of \$1.5 million in 2020, including through changes to its business and operating model, these, as well as other ongoing changes impacting pharmacy reimbursement programs, prescription drug pricing and manufacturer allowance funding, legislative or otherwise, are expected to continue to put downward pressure on prescription drug sales and payments relating thereto. These changes may have a material adverse impact on the Company's business, sales and profitability.

Private Surgery Regulation

There are currently initiatives intended to compel enforcement by the Medicare Services Commission of the Government of British Columbia (the "Commission") of certain provisions of the Medicare Protection Act (British Columbia) ("Act") against private clinics operating in the province with the use of doctors enrolled in the Medicare Services Plan of British Columbia (the "Plan"). The Plan insures medically-necessary services for residents of British Columbia. Under the Act, enrolled doctors are prohibited from providing services in both the public and private systems. The Company's subsidiary, False Creek Health Care Centre LP ("False Creek"), operates a private clinic in British Columbia that uses the services of independent doctors that are enrolled under the Plan. A constitutional challenge has been brought by another private clinic in British Columbia challenging certain provisions of the Act, including the prohibition of enrolled doctors from providing services in both the public and private systems. The goal of the challenge is to have the Commission remove the restrictions that prevent British Columbia residents from obtaining timely, and potentially life-saving, medical care. The trial is expected to be completed in the fall of 2019, with a decision expected to be released sometime in 2020.

If the constitutional challenge is successful then this should dispose of initiatives intended to compel enforcement by the Commission of certain provisions of the Act. If the constitutional challenge is unsuccessful and the Commission commences initiatives aimed at enforcement of the Act, it is expected that this would result in a direct and material impact on the False Creek Healthcare Centre.

Reliance on Contracts with Key Customers

Revenues attributable to the Company's businesses are dependent upon certain significant customers. There can be no assurance that the Company's contracts with its key customers will be renewed or that the Company's services will continue to be utilized by those key customers. There could be material adverse effects on the businesses of the Company if a key customer does not renew its contracts with the Company, or elects to terminate its contracts with the Company in favour of another service provider. Further, there is no assurance that any new agreement or renewal entered into by the Company with its customers will have terms similar to those contained in current arrangements, and the failure to obtain those terms could have an adverse effect on the Company's businesses.

Supply Chain

The Company sources the majority of its pharmaceutical products from a single supplier. Therefore, the Company's distribution operations and supply chain are exposed to potential disruptions which could affect the cost and timely delivery of pharmaceutical products. While the Company has made provision for any disruption of service, any disruption, even if temporary, could negatively affect the Company's sales and financial performance.

Litigation and Insurance Cover

From time to time the Company is involved in litigation, investigations or proceedings related to claims arising out of its operations in the ordinary course of business. In the opinion of the Company, these claims and lawsuits in the aggregate, when settled, are not expected to have a material impact on the Company's financial position, results of operations or cash flows. However, to the extent that management's assessment of the Company's exposure in respect of such matters is either incorrect or changes as a result of any determinations made by judges or other finders of fact, the Company's exposure could exceed current expectations, which could have a material adverse effect on its financial position, results of operations or cash flows.

The Company makes acquisitions of various sizes that may involve consideration to vendors in the form of cash and securities of the Company, as well as adjustment or contingent consideration that may take the form of price protection, earn-outs or performance rewards over a period of time. Contestation through litigation by vendors at a future date of actual, or applicable, entitlements under the negotiated agreements can happen, and may result in liabilities and contingencies to the Company or strained working relationships with vendors turned key employees in connection with the acquisition. The Company also completes divestitures of various sizes and the Company may from time-to-time be a party to a dispute relating to the transaction, which could result in liabilities and/or contingencies to the Company. Currently, the Company is undergoing a confidential arbitration with the vendors of one of the previous acquisitions it has made in relation to the non-payment of an earn-out. The outcome of that arbitration is uncertain, but if decided against the Company, could have a material adverse effect on the Company's financial position.

In recent years, liability insurance coverage has become considerably more expensive and the availability of coverage has been reduced in certain cases. There is no assurance that the existing coverage will continue to be sufficient or that, in the future, policies will be available at adequate levels of insurance or at acceptable costs. The Company maintains professional malpractice liability insurance, directors' and officers' and general liability insurance in amounts it believes are sufficient to cover potential claims arising out of its operations. Some claims, however, could exceed the scope of its coverage or the coverage of particular claims could be denied.

Due to the nature of the services provided by the Company, general liability and error and omissions claims may be asserted against the Company with respect to disability management services and malpractice claims may be asserted against Centric Health, or any of its subsidiaries, with respect to healthcare services. Although the Company carries insurance in amounts that management believes to be standard in Canada for the operation of healthcare facilities, there can be no assurance that the Company will have coverage of sufficient scope to satisfy any particular liability claim. The Company believes that it will be able to obtain adequate insurance coverage in the future at acceptable costs, but there can be no assurance that it will be able to do so or that it will not incur significant liabilities in excess of policy limits. Any such claims that exceed the scope of coverage or applicable policy limits, or an inability to obtain adequate coverage, could have a material adverse effect on the Company's business, financial condition and results of operations.

Dilution

The Company's by-laws authorize the Company, in certain circumstances, to issue an unlimited number of shares for the consideration and on those terms and conditions as are established by the Board without the approval of the Shareholders, who have no pre-emptive rights in connection with such issuances. In addition, the Company has, and may continue in the future, to issue common shares or warrants in connection with acquisitions and customer or supplier arrangements to better align the interests of certain stakeholders with that of the Company. Any further issuance of shares may dilute the interests of existing shareholders.

Competition

The markets for Centric Health's products and services are intensely competitive, subject to rapid change and significantly affected by market activities of other industry participants. Other than relationships the Company has built up with insurance companies, healthcare providers, retirement homes and long term care homes and patients, there is little to prevent the entrance of those wishing to provide similar services to those provided by Centric Health and its subsidiaries. Competitors with greater capital and/or experience may enter the market or compete for referrals from insurance companies and the services of available healthcare professionals. There can be no assurance that Centric Health will be able to compete effectively for these referrals and healthcare professionals, that additional competitors will not enter the market, that such competition will not make it more difficult or expensive to provide disability management services or that competitive pressures in the provision of these services in a geographic region will not otherwise adversely affect Centric Health.

Liquidation Priority of the Preferred Shares

The common shares of the Company rank junior to the convertible preferred shares issued to Ewing Morris with respect to amounts payable in the event of its liquidation, dissolution or winding-up. If the Company voluntarily or involuntarily liquidates, dissolves or winds-up, no distribution of its assets may be made to holders of common shares until it has paid to holders of the convertible preferred shares their liquidation preference, which is currently calculated at \$12.54 million.

Increased Costs of a Change of Control

Certain provisions of the convertible preferred shares issued to Ewing Morris could make it more difficult or more expensive for a third party to acquire the Company. For example, if a change of control were to occur or the Company were to sell all or substantially all of its assets, holders of the convertible preferred shares have the right to redeem their convertible preferred shares at certain premiums to their liquidation preference. In addition, the holder of the convertible preferred shares has the right to force an acquirer of the Company to maintain the convertible preferred shares in the capital structure of the resulting entity in certain circumstances. These features of the convertible preferred shares could increase the cost of acquiring the Company or otherwise discourage a third party from acquiring it.

Acquisitions and Integration

The Company has and continues to expect to make acquisitions of various sizes that fit particular niches within Centric Health's overall corporate strategy. There is no assurance that it will be able to acquire businesses on satisfactory terms or at all. These acquisitions will involve the commitment of capital and other resources, and these acquisitions could have a major financial impact in the year of acquisition and beyond. The speed and effectiveness with which Centric Health integrates these acquired companies into its existing businesses may have a significant short-term impact on Centric Health's ability to achieve its growth and profitability targets.

The successful integration and management of acquired businesses involves numerous risks that could adversely affect Centric Health's growth and profitability, including that:

- (a) Management may not be able to manage successfully the acquired operations and the integration may place significant demands on management, thereby diverting its attention from existing operations;
- (b) Operational, financial and management systems may be incompatible with or inadequate to integrate into Centric Health's systems and management may not be able to utilize acquired systems effectively;
- (c) Acquisitions may require substantial financial resources that could otherwise be used in the development of other aspects of the business;
- (d) Acquisitions may result in liabilities and contingencies which could be significant to the Company's operations; and

(e) Personnel from Centric Health's acquisitions and its existing businesses may not be integrated as efficiently or at the rate foreseen.

The acquisition of healthcare-related companies or assets involves a long cost recovery cycle. Failures by the Company in achieving signed contracts after the investment of significant time and effort in the sales process could have an adverse impact on the Company's operating results.

Credit Risk

The Company is exposed to credit risk to the extent that its clients become unable to meet their payment obligations. The Company's exposure to concentrations of credit risk is limited. Accounts receivable are from the workers compensation boards, government agencies, employers, insurance companies and patients.

Information Technology Systems

Centric Health's businesses depend, in part, on the continued and uninterrupted performance of its information technology systems. Sustained system failures or interruptions could disrupt the Company's ability to operate effectively, which in turn could adversely affect its business, results of operations and financial condition.

The Company's computer systems may be vulnerable to damage from a variety of sources, including physical or electronic break-ins, computer viruses and similar disruptive problems. Despite precautions taken, unanticipated problems affecting the information technology systems could cause interruptions for which Centric Health's insurance policies may not provide adequate compensation.

Exposure to Epidemic or Pandemic Outbreak

As Centric Health's businesses are focused on healthcare, its employees and/or facilities could be affected by an epidemic or pandemic outbreak, either within a facility or within the communities in which Centric operates. The Company has developed protocols and procedures should they be required to deal with any potential outbreaks impacting its facilities. Despite appropriate steps being taken to mitigate such risks, there can be no assurance that existing policies and procedures will ensure that Centric Health's operations would not be adversely affected.

Confidentiality of Personal and Health Information

Centric Health and its subsidiaries' employees have access, in the course of their duties, to personal information of clients of the Company and specifically their medical histories. There can be no assurance that the Company's existing policies, procedures and systems will be sufficient to address the privacy concerns of existing and future clients. If a client's privacy is violated, or if Centric Health is found to have violated any law or regulation, it could be liable for damages or for criminal fines or penalties.

Key Personnel

The Company believes that its future success will depend significantly upon its ability to attract, motivate and retain highly skilled executive management. In addition, the success of each business unit depends on employing or contracting, as the case may be, qualified healthcare professionals. Currently, there is a shortage of such qualified personnel in Canada. The Company will compete with other potential employers for employees and it may not be successful in keeping the services of the executives and other employees, including healthcare professionals that it requires. The loss of highly skilled executives and healthcare professionals or the inability to recruit these individuals in markets that the Company operates in could adversely affect the Company's ability to operate its business efficiently and profitably.

Accounting, Tax and Legal Rules and Laws

Any changes to accounting, legal and/or tax standards and pronouncements introduced by authorized bodies may impact on the Company's financial performance. Additionally, changes to any of the federal and provincial laws, regulations or policies in jurisdictions where the Company operates could materially affect the Company's operations and its financial performance. The Company may also incur significant costs in order to comply with any proposed changes. Further, the Company may take positions with respect to the interpretation of accounting, tax and legal rules and laws that may be different than the interpretation taken by applicable regulatory authorities. Although the Company believes that its provision for its legal and tax liabilities is reasonable, determining this provision requires significant judgment and the ultimate outcome may differ from the amounts recorded in its financial statements and may materially affect its financial results in the period or periods for which such determination is made. The Company's failure to comply with laws, regulations or policies may expose the Company to legal or regulatory proceedings which could have a material impact on the Company's financial performance.

Internal Control over Financial Reporting and Disclosure Controls and Procedures

The Company may face risks if there are deficiencies in its internal control over financial reporting and disclosure controls and procedures. Internal controls over financial reporting are designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements for external reporting purposes. Management is responsible for establishing and maintaining adequate internal controls over financial reporting appropriate to the nature and size of the Company.

The Board, in conjunction with its Audit Committee, is responsible for assessing the progress and sufficiency of internal controls over financial reporting and disclosure controls and procedures and will make adjustments as necessary. However, these initiatives may not be effective at remedying any deficiencies in internal control over financial reporting and disclosure controls and procedures. Any deficiencies, if uncorrected, could result in the Company's financial statements being inaccurate and in future adjustments or restatements of its financial statements, which could adversely affect the price of the shares and Centric Health's business, financial condition and results of operations.

Capital Investment

The timing and amount of capital expenditures by the Company will be dependent upon the Company's ability to utilize credit facilities, raise new debt, generate cash from operations, meet working capital requirements and sell additional shares in order to accommodate these items. There can be no assurance that sufficient capital will be available on acceptable terms to the Company for necessary or desirable capital expenditures or that the amount required will be the same as currently estimated. Lack of these funds could limit the future growth of the Company and its subsidiaries and their respective cash flows.

Significant Shareholders

There are significant shareholders of the Company that may be long-term holders of the common shares in the Company. This has the effect of reducing the public float for the common shares, which may, in turn, impact the liquidity for the shares. In addition, relatively low liquidity may adversely affect the price at which the common shares of the Company trade on the listed market. Significant shareholders may also be able to exercise significant influence over any matter requiring shareholder approval in the future.

Ethical Business Conduct

A violation of law, the breach of Company policies or unethical behaviour may impact the Company's reputation which in turn could negatively affect the Company's financial performance. The Company has established policies and procedures, including a Code of Business Conduct, to support a culture with high ethical standards.

Volatile Market Price for Securities of the Company

The market price for securities may be volatile and subject to wide fluctuations in response to numerous factors, many of which are beyond the Company's control, including:

- actual or anticipated fluctuations in the Company's quarterly results of operations;
- changes in estimates of future results of operations by the Company or securities research analysts;

- changes in the economic performance or market valuations of other companies that investors deem comparable to the Company;
- addition or departure of the Company's executive officers and other key personnel;
- release or other transfer restrictions on outstanding securities;
- sales or perceived sales of additional securities;
- significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving the Company or its competitors; and,
- news reports relating to trends, concerns or competitive developments, regulatory changes and other related issues in the Company's industry or target markets.

Financial markets have recently experienced significant price and volume fluctuations that have particularly affected the market prices of securities of companies and that have, in many cases, been unrelated to the operating performance, underlying asset values or prospects of such companies. Accordingly, the market price of the securities of the Company may decline even if the operating results, underlying asset values or prospects have not changed.

Additionally, these factors, as well as other related factors, may cause decreases in asset values that are deemed to be other than temporary, which may result in impairment losses. As well, certain institutional investors may base their investment decisions on consideration of the Company's environmental, governance and social practices and performance against such institutions' respective investment guidelines and criteria, and failure to meet such criteria may result in a limited or no investment in the Company's securities by those institutions, which could adversely affect the trading price of the Company's securities. There can be no assurance that continuing fluctuations in price and volume will not occur. If such increased levels of volatility continue, the Company's securities may be adversely affected.

The Company Needs to Comply with Financial Reporting and Other Requirements as a Public Company

The Company is subject to reporting and other obligations under applicable Canadian securities laws and TSX rules, including National Instrument 52-109. These reporting and other obligations place significant demands on the Company's management, administrative, operational and accounting resources. Moreover, any failure to maintain effective internal controls could cause the Company to fail to meet its reporting obligations or result in material misstatements in its consolidated financial statements. If the Company cannot provide reliable financial reports or prevent fraud, its reputation and operating results could be materially harmed, which could also cause investors to lose confidence in the Company's reported financial information, which could result in a lower trading price of its securities.

Management does not expect that Company's disclosure controls and procedures and internal controls over financial reporting will prevent all error and all fraud. A control system, no matter how well designed and implemented, can provide only reasonable, not absolute, assurance that its objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Due to the inherent limitations in all control systems. no evaluation of controls can provide absolute assurance that all control issues within a company are detected. The inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Controls can also be circumvented by individual acts of some persons, by collusion of two or more people or by management override of the controls. Due to the inherent limitations in a costeffective control system, misstatements due to error or fraud may occur and not be detected.

Future Sales of the Company's Securities by Directors and Executive Officers

Subject to compliance with applicable securities laws, directors and executive officers and their affiliates may sell some or all of their securities in the Company in the future. No prediction can be made as to the effect, if any, such future sales will have on the market price of the Company's securities prevailing from time to time. However, the future sale of a substantial number of securities by the Company's directors and executive officers and their controlled entities, or the perception that such sales could occur, could adversely affect prevailing market prices for the Company's securities.

Directors and Officers May Have Conflicts of Interest

Certain of the directors and officers of the Company may also serve as directors and/or officers of other companies and consequently there exists the possibility for such directors and officers to be in a position of conflict. Any decision made by any of such directors and officers involving the Company are being made in accordance with their duties and obligations to deal fairly and in good faith with a view to the best interests of the Company.

Third Party Service Providers

The Company is reliant upon third-party service providers in respect of certain of its operations. It is possible that negative events affecting these third-party service providers, or any negligence or failure to perform the services as contemplated, could, in turn, negatively impact the Company. In order to minimize operating risks, the Company actively monitors and manages its relationships with its third-party service providers.

Reconciliation of Non-IFRS Measures

This MD&A includes certain measures which have not been prepared in accordance with IFRS such as EBITDA, Adjusted EBITDA and Adjusted EBITDA per share. These non-IFRS measures are not recognized under IFRS and, accordingly, users are cautioned that these measures should not be construed as alternatives to net income determined in accordance with IFRS. The non-IFRS measures presented are unlikely to be comparable to similar measures presented by other issuers.

EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin and Adjusted EBITDA Per Share

The Company defines EBITDA as earnings before depreciation and amortization, interest expense, amortization of lease incentives, and income tax expense (recovery). Adjusted EBITDA is defined as EBITDA before transaction and restructuring costs, change in fair value of contingent consideration liability, impairments, change in fair value of derivative financial instruments, gain on disposal of property and equipment and stock based compensation expense. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by revenue. Adjusted EBITDA per share is defined as Adjusted EBITDA divided by the weighted outstanding shares on both a basic and diluted basis. The Company believes that Adjusted EBITDA is a meaningful financial metric as it measures cash generated from operations which the Company can use to fund working capital requirements, service interest and principal debt repayments and fund future growth initiatives. The Company's agreements with senior lenders are structured with certain financial performance covenants which includes Adjusted EBITDA as a key component of the covenant calculations. EBITDA and Adjusted EBITDA are not recognized measures under IFRS.

	For the three month periods ended September 30,		For the nine month periods ended September 30,	
	2019	2018	2019	2018
(thousands of Canadian Dollars)	\$	\$	\$	\$
Net loss from continuing operations	(2,601)	(3,749)	(10,402)	(26,621)
Depreciation and amortization	2,387	1,781	6,880	5,371
Interest expense	2,969	4,602	9,017	8,097
Amortization of lease incentives	_	(8)	—	30
Income tax recovery	(456)	(3,989)	(255)	(5,105)
EBITDA from continuing operations	2,299	(1,363)	5,240	(18,228)
Transaction and restructuring costs	794	1,316	2,174	2,715
Change in fair value of contingent consideration liability	372	(360)	1,161	581
Goodwill impairment	_	_	_	17,000
Share-based compensation expense	388	415	1,245	1,147
Change in fair value of derivative financial instruments	(1,047)	(50)	(2,910)	(150)
Loss (gain) on disposal of property and equipment	1	—	(2)	2
Adjusted EBITDA from continuing operations	2,807	(42)	6,908	3,067
Adjusted EBITDA from discontinued operations	(117)	1,593	2,470	5,715
Adjusted EBITDA	2,690	1,551	9,378	8,782
Weighted average number of shares - basic and diluted	212,585	203,882	211,615	203,135
Adjusted EBITDA per share from continuing operations - basic and diluted	\$0.01	\$—	\$0.03	\$0.02
Adjusted EBITDA per share - basic and diluted	\$0.01	\$0.01	\$0.04	\$0.04
Proposed Transactions

There are no significant proposed transactions which have not been disclosed.

Off-Balance Sheet Arrangements

The Company does not have any off-balance sheet arrangements.



Unaudited Condensed Interim Consolidated Financial Statements For the three and nine month periods ended September 30, 2019 and 2018

(in thousands of Canadian dollars)

Dated: November 11, 2019

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Consolidated Statements of Financial Position

(in thousands of Canadian dollars)

	September 30, 2019	December 31, 2018 (Revised - Note 18)
	\$	\$
Assets		
Current assets		
Restricted cash (note 8)	-	1,400
Trade and other receivables	11,756	11,720
Inventories	5,310	4,749
Prepaid expenses and other current assets	1,229	1,200
Assets of disposal groups classified as held for sale (note 15)	28,924	24,303
	47,219	43,372
Non-current assets		I.
Property and equipment (note 4)	20,865	11,857
Derivative financial instrument (note 10)	54	325
Investments (note 10)	1,950	1,950
Goodwill and intangible assets (note 4)	54,631	59,895
Deferred income tax assets (note 5)	6,498	6,090
Total assets	131,217	123,489
Liabilities		
Current liabilities		
Trade payables and other liabilities (note 6)	18,733	15,495
Current portion of borrowings (note 7)	78,306	89,098
Current portion of contingent consideration (note 3)	3,759	3,480
Current portion of finance lease liabilities (note 10)	2,025	92
Liabilities of disposal groups classified as held for sale (note 15)	12,480	4,185
	115,303	112,350
Non-current liabilities		
Borrowings (note 7)	8,445	151
Other deferred amounts (note 8)	16,746	19,068
Contingent consideration (note 3)	2,273	1,659
Deferred income tax liabilities (note 5)	179	29
Deferred lease incentives	_	265
Finance lease liabilities (note 10)	7,203	44
Total liabilities	150,149	133,566
Equity/(Deficit) Share capital (note 9)	132,965	132,107
Warrants (note 9)	846	757
Contributed surplus	30,083	29,517
Deficit	(183,099)	(172,646)
Deficit attributable to shareholders of Centric Health Corporation	(19,205)	(10,265)
Non-controlling interests (note 15)	273	188
Total deficit	(18,932)	(10,077)
Total liabilities and deficit	131,217	123,489

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements, including Note 1 which details the basis of presentation

Approved by the Board

"Kevin Dalton" Kevin Dalton, Director "Yazdi Bharucha" Yazdi Bharucha, Director

Consolidated Statements of Income and Comprehensive Income (in thousands of Canadian dollars, except per share amounts)

	For the three month periods ended September 30,			month periods ptember 30,
	2019	2018 (Note 15, 18)	2019 (Note 15)	2018 (Note 15, 18)
	\$	\$	\$	\$
Revenue	31,397	27,922	92,420	89,065
Cost of healthcare services and supplies	21,071	20,666	63,071	63,059
General and administrative expenses (note 12)	10,295	9,486	30,564	29,489
Transaction, restructuring and other costs (note 13)	794	1,316	2,174	2,715
Loss from operations	(763)	(3,546)	(3,389)	(6,198)
Interest expense (note 14)	2,969	4,602	9,017	8,097
Change in fair value of derivative financial instruments (note 10)	(1,047)	(50)	(2,910)	(150)
Change in fair value of contingent consideration liability (note 3)	372	(360)	1,161	581
Goodwill impairment (note 4)	_	_	_	17,000
Loss before income taxes	(3,057)	(7,738)	(10,657)	(31,726)
Income tax recovery	(456)	(3,989)	(255)	(5,105)
Net loss from continuing operations	(2,601)	(3,749)	(10,402)	(26,621)
Income (loss) from discontinued operations (note 15)	(900)	848	34	1,176
Net loss for the period	(3,501)	(2,901)	(10,368)	(25,445)
Net loss from continuing operations attributable to:				
Shareholders of Centric Health Corporation	(2,601)	(3,749)	(10,402)	(26,621)
Net income (loss) from discontinued operations attributable to:				
Shareholders of Centric Health Corporation	(909)	820	(51)	1,075
Non-controlling interests (note 15)	9	28	85	101
Basic and diluted earnings (loss) per common share attributable to shareholders of Centric Health Corporation:				
From continuing operations	(\$0.01)	(\$0.01)	(\$0.05)	(\$0.13)
From discontinued operations	\$0.00	\$0.00	\$0.00	\$0.01
From earnings for the period	(\$0.02)	(\$0.01)	(\$0.05)	(\$0.13)
Weighted average number of common shares outstanding (in thousands) (note 9)				
Basic and diluted	212,585	203,882	211,615	203,135
The accompanying notes are an integral part of these unqudited condensed interim con	solidated financia	l statements		

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements

Consolidated Statements of Changes in Equity/(Deficit)

(in thousands of Canadian dollars, except number of common shares)

	Number of common shares ¹	Share capital \$	Warrants \$	Contributed surplus \$	Deficit \$	Equity/ (Deficit) attributable to the shareholders of Centric Health Corporation \$	Non- controlling interest (Note 15) \$	Total \$
Balance at December 31, 2017	201,468,731	128,886	805	29,003	(139,017)	19,677	455	20,132
RSUs, warrants and options exercised (note 9)	1,848,172	1,022	(152)	(410)	_	460	_	460
Shares released from escrow or treasury and warrants issued related to contingent consideration (note 9)	60,605	29	_	_	_	29	_	29
Issuance of warrants (note 9)	_	_	104	_	_	104	_	104
Deferred compensation expense	_	_	_	1,022	_	1,022	_	1,022
Deferred consideration for acquisitions (note 3)	400,000	220	_	(220)	_	_	_	_
Distributions to non-controlling interests	_	_	_	_	_	_	(360)	(360)
Net income (loss) for the period	_	_	_	_	(25,546)	(25,546)	101	(25,445)
Balance at September 30, 2018	203,777,508	130,157	757	29,395	(164,563)	(4,254)	196	(4,058)
Balance at December 31, 2018 (note 18)	210,355,022	132,107	757	29,517	(172,646)	(10,265)	188	(10,077)
Issuance of common shares (note 9)	1,008,625	136				136	_	136
RSUs, warrants and options exercised (note 9)	1,541,089	679	_	(679)	_	_	_	_
Shares released from escrow or treasury and warrants issued related to contingent consideration (note 9)	200,000	43	_	_	_	43	_	43
Issuance of warrants (note 9)	_	_	89	_	_	89	_	89
Deferred compensation expense	_	_	_	1,245	_	1,245	_	1,245
Net income (loss) for the period	_	_	_	_	(10,453)	(10,453)	85	(10,368)
Balance at September 30, 2019	213,104,736	132,965	846	30,083	(183,099)	(19,205)	273	(18,932)

¹ Excludes 4,554,232 of shares held in escrow and restricted shares as at September 30, 2019 (note 9).

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements

Consolidated Statements of Cash Flows

(in thousands of Canadian dollars)

	For the nine month periods ended September 30,		
	2019	2018	
Cash provided by (used in):	\$	\$	
Operating activities			
Net loss for the period	(10,368)	(25,445)	
Adjustments for:			
Interest expense (notes 14 and 15)	9,679	8,097	
Change in fair value of derivative financial instruments (note 10)	(2,910)	(150)	
Gain (loss) on disposal of property, equipment and intangible assets	(2)	2	
Depreciation of property and equipment (note 4)	3,121	2,592	
Amortization of finite life intangible assets (note 4)	3,929	4,568	
Amortization of lease incentives and lease inducements	_	263	
Income taxes received	231	73	
Income tax expense (recovery)	944	(4,592)	
Share-based compensation expense (note 12)	1,245	1,147	
Goodwill impairment (note 4 and 15)	1,048	19,000	
Change in the fair value of contingent consideration liability (note 3)	1,161	581	
Gain on sale of business (note 15)	(624)	(17)	
Supply agreement arrangements, net of amortization (note 8)	(1,287)	(1,291)	
Cannabis agreements, net of amortization (note 8)	(1,035)	3,885	
Net change in non-cash working capital items (note 17)	(170)	(547)	
Cash provided by operating activities	4,962	8,166	
Investing activities			
Proceeds on disposal of property, equipment and intangible assets	26	2	
Acquisition of businesses	_	(490)	
Purchase of property and equipment (note 4)	(2,999)	(1,919)	
Purchase of intangible assets (note 4)	(312)	(1,069)	
Payment of contingent consideration (note 3)	(225)	(597)	
Proceeds from sale of businesses (note 15)	4,413	100	
Investments (note 10)	_	(950)	
Cash provided by (used in) investing activities	903	(4,923)	
Financing activities			
Net proceeds from March 2019 Private Placement	11,344	_	
Interest paid	(4,475)	(5,182)	
Repayment of Term Facility (note 7)	(3,825)	(4,450)	
Restricted cash released from restrictions (note 8)	1,400	700	
Withdrawal from (repayment of) Revolving Facility and Acquisition Facility (note 7)	(7,554)	5,559	
Proceeds from (repayment of) finance loans (note 7)	(41)	220	
Repayment of finance leases	(2,714)	(190)	
Distributions to non-controlling interests	_	(360)	
Proceeds from warrants exercised	_	460	
Cash used in financing activities	(5,865)	(3,243)	
Increase in cash and cash equivalents	_	_	
Cash and cash equivalents, beginning of period	_	_	
Cash and cash equivalents, beginning of period			

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

Notes to the Condensed Interim Consolidated Financial Statements

(in thousands of Canadian dollars, unless otherwise noted)

1. Going Concern and Liquidity Risk

These condensed interim consolidated financial statements have been prepared on the basis of accounting principles applicable to a going concern, which assumes that Centric Health Corporation, together with its subsidiaries (collectively, "Centric Health" or the "Company") will continue its operations for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations as they come due.

On March 20, 2018 and June 29, 2018, the Company amended its agreements for the Credit Facilities to increase the threshold on its debt to trailing twelve-month EBITDA covenant and decrease the threshold on its fixed-charge coverage ratio covenant. The amendments were made to the fourth quarter of 2017 and the first three quarters of 2018 due to non-compliance in those quarters due to timing differences in the transition between contracts and the delayed onboarding of beds from issues with a third-party supplier, as well as the impact of recent regulatory changes. On November 14, 2018, the Company received a covenant waiver for the third quarter of 2018 and further amended its agreements for the Credit Facilities such that interest owing on the Subordinated Facility would accrue for a period of up to six months and the Company would be subject to escalating increases in interest rates of 0.75% to 2.0% on its Senior Facilities and 2.5% to 5.0% on its Subordinated Facility, all of which would be payable and due on the earlier of the completion of a divestiture of its non-core assets or March 31, 2019.

On March 12, 2019, the Company received a covenant waiver for the fourth quarter of 2018 and amended its agreements for the Credit Facilities to revise its financial covenants for the fourth quarter of 2018 and first quarter of 2019 to financial targets established by a financial review by an independent third-party that was approved by the lenders. In addition to the revised financial covenants, the amendments also revised the payment of the accrued interest owing on the Senior Facilities and Subordinated Facility, such that half of the accrued interest, excluding any escalations in interest rates, on the Subordinated Facility would be payable on the issuance of the convertible preferred shares on March 12, 2019 as described below.

On May 30, 2019 and October 31, 2019, the Company received covenant waivers for the second and third quarters of 2019, respectively, and further amended its agreements for the Credit Facilities to revise its financial covenants for the second and third quarters of 2019 to financial targets consistent with the previous two quarters in addition to a further financial covenant based on the Company's cash flow forecasts. In addition, the May 30, 2019 amendment also affected a temporary reduction in the Revolving Facility from \$20,000 to \$18,000 and a permanent reduction in the Acquisition Facility from \$20,000 to \$4,786. All payment dates related to the remaining accrued interest and fees owing on the Senior Facilities and Subordinated Facility were amended to align with the completion of a divestiture of remaining non-core assets.

There is no assurance that the lenders will provide additional relief of these covenants or that the Company could refinance or repay its Credit Facilities through new sources of financing in the event future breaches occur. These circumstances may cast significant doubt as to the Company's ability to continue as a going concern, and the ultimate appropriateness of the use of accounting principles applicable to a going concern.

In 2018, the Company was subject to two significant regulatory changes: (1) the pan-Canadian generic pharmaceuticals plan; and (2) The Government of Alberta funding framework for Pharmacists. These two regulatory changes have had a significant impact on operations and financial performance. During the prior year, Management initiated a plan to offset the impact of regulatory changes within Specialty Pharmacy, focused on re-engineering the businesses to achieve operational efficiencies through work flow improvements, enhanced labour models, expanding service and product offerings, identifying other revenue generating opportunities and utilization of technology for automating processes. One of these initiatives commenced in September 2018 when the Company entered into multi-year supply and service agreements with a preferred cannabis partner for the provision of medical cannabis, and, as consideration for being the preferred supplier, the Company received upfront cash that can be used for growth of the Specialty Pharmacy business. The remaining initiatives aimed at achieving operational efficiencies and expanding other revenue generating activities were completed by the end of the fourth quarter of 2018.

In the event these initiatives, combined with continued organic growth and management of working capital, do not generate sufficient cash flows from operations to meet its obligations as they come due, the Company may need to generate funds from other sources of financing or other strategic alternatives, including the sale of assets.

1. Going Concern and Liquidity Risk - continued

The Company is committed to executing on its operating plan and further reducing its leverage and, as such, continues to pursue strategic opportunities, including the completion of the divestiture of existing businesses and other non-core assets, the recapitalization of the balance sheet through the issuance of additional equity, convertible debt or subordinated debt and strategic acquisitions within its core business. All strategic alternatives being considered by the Company will be focused on further deleveraging the balance sheet and maximizing shareholder value.

As part of the execution of this strategy:

- On February 14, 2019 and June 23, 2019, the Company closed two sales of its retail pharmacy operations in Alberta in exchange for \$2,286 and \$2,128 in proceeds, respectively.
- On March 12, 2019, the Company issued 30,000,000 convertible preferred shares to funds and accounts managed by Ewing Morris & Co. Investment Partners Ltd. ("Ewing Morris") in exchange for \$12,000 in proceeds. Each convertible preferred share is entitled to receive a cumulative annual dividend of 9%, payable in arrears semi-annually. Each convertible preferred share is convertible into common shares at the holder's option on a one-for-one basis, and are redeemable at the Company's option in certain circumstances, subject to customary anti-dilution adjustments. The convertible preferred shares mature five years from the date of closing at which time each convertible preferred share will be redeemed by the Company for \$0.40 plus any unpaid dividends.
- On August 9, 2019, the Company signed a definitive agreement to sell the Surgical and Medical Centres business for a cash purchase price of \$35,000. As all regulatory approvals have been obtained, the transaction is expected to close before the end of November 2019. The net proceeds from the sale are expected to be used to repay a portion of the Credit Facilities.
- On September 30, 2019, the Company entered into a binding term sheet for a private placement of common shares and convertible debentures to Yorkville Asset Management Inc. for and on behalf of certain managed funds ("Yorkville") and certain shareholders and directors of the Company for total gross proceeds of \$32,740 (the "Private Placement"). The Private Placement consists of the issuance of 43,666,666 common shares of the Company at a price of \$0.12 per share for aggregate consideration of \$5,240, and \$27,500 aggregate principal amount of 8.25% unsecured convertible debentures (the "Convertible Debentures"). In addition, the investors in the Private Placement have an option to subscribe for an additional 41,666,666 common shares at a price of \$0.12 per share for additional gross proceeds of up to \$5,000 until closing of the Private Placement (the "Upsize Option"), which would increase the total size of the Private Placement to \$37,740. The net proceeds of the Private Placement will be used by the Company to repay a portion of the Credit Facilities. Each Convertible Debenture is convertible into common shares at the option of the holder at a conversion price of \$0.15 per common share (the "Conversion Price"). In addition, the Convertible Debentures provide the Company with a mandatory conversion right where \$6,875 of the Convertible Debentures may be converted into common shares at the Conversion Price at the beginning of years three, four and five following their issue date, provided that no event of default is continuing at the time of conversion. The Convertible Debentures will mature on the fifth anniversary of the issue date at which point any remaining principal amount not already converted will be repaid in common shares based on the Conversion Price. As part of the Private Placement, Yorkville will receive the right to nominate two directors to the Company's Board of Directors provided they maintain a certain ownership level and will receive certain pre-emptive rights to subscribe for future shares to maintain their pro rata interest in the Company.
- In addition, immediately following the completion of the Private Placement, the Company has agreed to exchange the \$12,540 of convertible preferred shares of the Company held by Ewing Morris for an equivalent amount of 8% unsecured convertible debentures (the "Ewing Convertible Debentures") conditional upon the completion of the Private Placement (note 7).
- Closing of the Private Placement and the exchange of the convertible preferred shares of the Company held by Ewing Morris for the Ewing Convertible Debentures are each conditional upon obtaining the approval of disinterested shareholders of the Company at a shareholder meeting that is scheduled to be held on November 14, 2019, as well as the approval of the Toronto Stock Exchange ("TSX").

1. Going Concern and Liquidity Risk - continued

- On the closing of the Private Placement, the Company's financial advisor on the Private Placement will receive customary advisory fees, including up to 9,979,167 broker warrants (the "Broker Warrants") subject to TSX approval. Up to 3,645,833 Broker Warrants will be issued in connection with the issuance of common shares under the Private Placement, entitling the holder to acquire one common share for a period of 24 months from the closing date at an exercise price of \$0.12 per share, and 6,333,333 Broker Warrants will be issued under the Offering, entitling the holder thereof to acquire one common share for a period of 24 months from the receive Placement in respect of the Convertible Debentures to be issued under the Offering, entitling the holder thereof to acquire one common share for a period of 24 months from the closing date at an exercise price of \$0.15 per share.
- In addition, subject to closing of the Private Placement and TSX approval, Yorkville will receive a structuring and due diligence fee and up to 4,400,000 warrants (the "Fee Warrants"), with each Fee Warrant entitling the holder to acquire one common share for a period of five years from the closing date at an exercise price of \$0.25 per share.

There can be no assurance that: the Company will be successful in achieving the results as set out in its operating plan or generate sufficient cash flows from operations to meet its obligations as they come due throughout 2019; the Company will complete the execution of its strategic alternatives, including the Private Placement; the Company will meet conditions established by its lenders in the credit agreements; or that the lenders will continue to amend the Credit Facilities to mitigate any future breaches of covenants. The Company's ability to continue as a going concern materially affects the measurement of many amounts related to the Company in the consolidated financial statements. These measurements could be materially different than currently presented.

2. Significant Accounting Policies

Centric Health is incorporated under the *Canada Business Corporations Act*. The Company is listed on the TSX and is incorporated and domiciled in Canada. The Company's principal business is providing pharmacy and other healthcare services to its patients and customers in Canada. The address of the Company's registered office is 20 Eglinton Avenue West, Suite 2100, Toronto, Ontario.

Basis of preparation

These unaudited condensed interim consolidated financial statements have been prepared in accordance with IAS 34 *Interim Financial Reporting* as outlined by International Financial Reporting Standards ("IFRS") and its interpretations as issued by the International Accounting Standards Board ("IASB"). They do not include all the information required for a complete set of annual financial statements prepared in accordance with IFRS and therefore should be read in conjunction with the Company's audited annual consolidated financial statements and notes thereto for the year ended December 31, 2018. However, selected explanatory notes are included to explain events and transactions that are significant to the understanding of the changes in the Company's financial position and performance since December 31, 2018.

With the exception of the new standard adopted by the Company described below, the accounting policies applied in these unaudited condensed interim consolidated financial statements are consistent with the significant accounting policies used in the preparation of the annual consolidated financial statements for the year ended December 31, 2018. The Company has consistently applied the same accounting policies throughout all periods presented, unless otherwise noted, as if these policies had always been in effect.

These unaudited condensed interim consolidated financial statements were approved by the Board of Directors (the "Board") on November 11, 2019.

New accounting standards adopted by the Company

The Company has initially adopted IFRS 16 *Leases* ("IFRS 16") beginning January 1, 2019. A number of other amendments are also effective from January 1, 2019 but they do not have a material effect on the Company's financial statements.

IFRS 16 Leases

The Company has initially adopted IFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognized in retained earnings at January 1, 2019. Accordingly, the comparative information presented for 2018 has not been restated - it is presented, as previously reported, under IAS 17 and related interpretations.

2. Significant Accounting Policies - continued

In its capacity as a lessee, the Company previously classified leases as operating or finance leases. IFRS 16 introduced a single, on-balance sheet accounting model for lessees. As a result, for most of its leases previously classified as operating leases, the Company has recognized right-of-use assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments.

On initial application, the Company has elected to record right-of-use assets based on the corresponding lease liability adjusted by the amount of any prepaid or accrued lease liability recognized in the consolidated statement of financial position immediately before the date of initial application. Right-of-use assets of \$8,767 and lease liabilities of \$9,023 were recorded as of January 1, 2019, with no net impact on retained earnings. When measuring lease liabilities, the Company discounted lease payments using its incremental borrowing rate at January 1, 2019. The weighted-average rate applied was 10.5%.

The Company has elected to apply the following practical expedients on transition to IFRS 16:

- a) Applied a single discount rate to a portfolio of leases with similar characteristics;
- b) Applied the recognition exemption permitted for short-term leases (i.e., less than 12 months). The lease payments associated with these leases are recognized as an expense in the consolidated statement of income and comprehensive income in operating expenses on a straight-line basis over the remaining lease term; and
- c) Applied the practical expedient whereby the Company is not required to reassess whether a contract is, or contains, a lease on the date of initial application, as previously assessed under IAS 17 and IFRIC 4.

The following table provides a reconciliation of the Company's operating lease obligations at December 31, 2018, as previously disclosed in the Company's consolidated financial statements, to the lease liability recognized on the initial application of IFRS 16 at January 1, 2019.

Continuing operations	\$
Operating lease commitments as at December 31, 2018	4,427
Operating lease commitments discounted using the incremental borrowing rate at January 1, 2019	4,047
Finance lease liabilities as at December 31, 2018	136
Recognition exemption for short-term leases	(315)
Lease renewal options reasonably expected to be exercised	5,291
Lease liability recognized at January 1, 2019	9,159

The following table reconciles the impact of IFRS 16 on the previously reported statement of financial position as at December 31, 2018:

	As reported at December 31, 2018 \$	Impact from the adoption of IFRS 16 \$	As adjusted at January 1, 2019 \$
Property and equipment	11,857	8,767	20,624
Current portion of finance lease liabilities	92	1,060	1,152
Non-current portion of finance lease liabilities	44	7,963	8,007
Deferred lease incentive	265	(265)	—
Trade payables and other liabilities	15,495	9	15,504
Assets of disposal groups classified as held for sale	24,303	7,937	32,240
Liabilities of disposal groups classified as held for sale	4,185	7,937	12,122

2. Significant Accounting Policies - continued

Significant accounting policy updates

In addition to the accounting policies used in the preparation of the annual consolidated financial statements for the year ended December 31, 2018, the Company has updated its accounting policies as described below.

Leases

The Company leases assets including properties, equipment and vehicles.

At inception of the arrangement, the Company assesses whether a contract is or contains a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in return for consideration. The Company has elected to apply the practical expedient not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases are recognized as an expense on a straight-line basis over the lease term.

At inception or on reassessment of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease and non-lease component on the basis of their relative stand-alone prices.

The Company recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received. The assets are depreciated to the earlier of the end of the useful life of the right-of-use asset or the lease term using the straight-line method as this most closely reflects the expected pattern of consumption of the future economic benefits. The lease term includes periods covered by an option to extend if the Company is reasonably certain to exercise that option. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-ofuse asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Company presents right-of-use assets in 'property and equipment' in the statement of financial position.

Critical accounting estimates and judgments updates

In addition to the accounting estimates and judgments used in the preparation of the annual consolidated financial statements for the year ended December 31, 2018, the Company has updated its critical accounting estimates and judgments as described below.

Leases

Management makes assumptions and estimations in the determination of the incremental borrowing rates used to calculate the present value of lease payments. In addition, the Company exercises judgment when assessing whether renewal options are reasonably certain to be exercised.

3. Contingent Consideration

The fair value of contingent consideration is an estimate. The valuation model considers possible scenarios of forecast EBITDA or other performance metrics, the amount to be paid under each scenario and the probability of each scenario. The fair value is dependent on certain inputs such as forecast EBITDA, non-financial metrics, risk adjusted discount rates and the Company's share price.

The continuity of the contingent consideration liability to be settled in cash, common shares and warrants is as follows:

	CareRx	Grande Prairie	Salus	Other	Total
	\$	\$	\$	\$	\$
Balance at December 31, 2018	1,410	1,182	1,454	1,093	5,139
Change in fair value during the period	_	_	23	31	54
Contingent consideration settled in cash	_	_	(225)	_	(225)
Balance at March 31, 2019	1,410	1,182	1,252	1,124	4,968
Change in fair value during the period	230	121	201	183	735
Contingent consideration settled in shares	_	(43)	_	_	(43)
Balance at June 30, 2019	1,640	1,260	1,453	1,307	5,660
Change in fair value during the period	120	72	68	112	372
Balance at September 30, 2019	1,760	1,332	1,521	1,419	6,032
Less: Current portion	1,760	1,332	441	226	3,759
Non-current portion at September 30, 2019	_	_	1,080	1,193	2,273

On October 7, 2016, the Company recorded a contingent consideration liability as part of the consideration for the acquisition of CareRx in the amount of \$2,988, which represented its fair value at the date of acquisition, payable over a three-year period. The fair value on acquisition consisted of \$967 in performance cash, \$468 in performance shares (up to a maximum 2,500,000 common shares) and nil in warrants (up to a maximum of 2,000,000 warrants) based on the share price of the Company's common shares on October 7, 2016 (\$0.36 per share), and the probability of meeting or exceeding EBITDA targets and executing certain long-term contracts. The warrants will vest if CareRx exceeds the EBITDA target and/or executes certain long-term contracts, allowing the holder to purchase one share of the Company at an exercise price of \$0.395 over a two-year term. In addition, the fair value of contingent consideration on the date of acquisition included \$1,553, which is payable depending on the Company's share price on the acquisition date. As a result of CareRx's performance to date, certain performance conditions were not met and the probability assigned to the execution of certain long-term contracts was reduced to nil, resulting in the reversal of the contingent consideration in liability recorded for all performance cash, performance shares and warrants. The ending liability as at September 30, 2019 of \$1,760 relates to outstanding payments based on the share price of the Company's common shares issued as consideration at the closing of the transaction. As at September 30, 2019, the expected range of the potential undiscounted amounts payable remaining is between \$1,760 and \$3,018.

On December 22, 2016, the Company recorded a contingent consideration liability as part of the consideration for the acquisition of Grande Prairie in the amount of \$1,064, which represented its fair value at the date of acquisition, payable over a three-year period. The fair value on acquisition consisted of \$405 in performance cash, \$220 in performance shares (up to a maximum of 400,000 common shares) and nil in warrants (up to a maximum of 400,000 warrants) based on the share price of the Company's common shares on December 22, 2016 (\$0.55 per share) and the probability of meeting or exceeding EBITDA targets. On the acquisition date, the Company estimated a 100% probability of meeting the EBITDA target. The warrants would have vested if Grande Prairie exceeded the EBITDA target, allowing the holder to purchase one share of the Company at an exercise price of \$0.5382 over a two-year term. In addition, the fair value of contingent consideration on the date of acquisition included \$439, which is payable depending on the Company's share price on a future date. This amount was estimated based on a risk-adjusted discount rate of 10% and the Company's share price on the acquisition date. During 2018, the probability of meeting or exceeding EBITDA targets ended in December 2018 and the contingent consideration liability with respect to the associated performance cash and performance shares was revised based on the actual EBITDA earned during this period, resulting in the issuance of \$43 in performance shares on June 10, 2019. As at September 30, 2019, the expected range of potential undiscounted amounts remaining payable in relation to the Grande Prairie contingent consideration is between \$285 and \$1,475.

3. Contingent Consideration - continued

On November 15, 2017, the Company recorded a contingent consideration liability as part of the consideration for the acquisition of Salus in the amount of \$1,384, which represented its fair value at the date of acquisition, payable over a five-year period. The fair value on acquisition consisted of \$774 in performance cash (up to a maximum of \$1,533), \$250 in performance shares (up to a maximum of 696,968 shares) and \$269 in warrants (up to a maximum of 1,000,000 warrants) subject to certain performance benchmarks being achieved over the five-year period. On the acquisition date the Company estimated a 70% probability of meeting the performance benchmarks. As at September 30, 2019, the Company estimated a 100% probability of meeting the performance benchmarks. The warrants will vest on renewal of a long-term contract, allowing the holder to purchase one common share of the Company for each warrant at an exercise price of \$0.6455 over a two-year term. In addition, the fair value of contingent consideration on the date of acquisition included \$91, which is payable depending on the Company's share price on a future date. This amount was estimated based on a risk-adjusted discount rate of 10% and the Company's share price on the acquisition date. As at September 30, 2019, the expected range of potential undiscounted amounts payable remaining is between \$225 and \$1,905.

On March 29, 2019, the Company paid an aggregate of \$225 to settle earn-out obligations related to the 2017 acquisition of Salus.

4. Goodwill, Intangible Assets and Property and Equipment

	Goodwill \$	Intangible Assets \$	Goodwill and Intangible Assets \$	Property and Equipment \$
Year ended December 31, 2018				
Cost				
Balance at December 31, 2017	77,063	90,495	167,558	32,797
Additions	_	1,909	1,909	2,961
Disposals from sale of business	_	(14)	(14)	(133)
Disposals	_	_	_	(72)
Held for sale	(12,313)	(8,539)	(20,852)	(13,384)
Purchase price allocation adjustment	(2,328)	2,328	_	_
Balance at December 31, 2018	62,422	86,179	148,601	22,169
Accumulated amortization and impairment losses				
Balance at December 31, 2017	(7,159)	(61,471)	(68,630)	(16,405)
Amortization charge	_	(6,123)	(6,123)	(3,523)
Disposals	_	_	_	14
Disposals from sale of business	_	10	10	54
mpairment	(17,000)	_	(17,000)	_
mpairment in discontinued operations	(2,000)	_	(2,000)	_
Held for sale	_	5,037	5,037	9,548
Balance at December 31, 2018	(26,159)	(62,547)	(88,706)	(10,312)
For the period ended September 30, 2019 Cost				
Balance at December 31, 2018	62,422	86,179	148,601	22,169
Additions	—	312	312	3,468
FRS 16 Transition	_	_	_	8,767
Disposals	_	_	_	(59)
Held for sale	(1,024)	(1,281)	(2,305)	(164)
Balance at September 30, 2019	61,398	85,210	146,608	34,181
Accumulated amortization and impairment losses				
Balance at December 31, 2018	(26,159)	(62,547)	(88,706)	(10,312)
Amortization charge	_	(3,929)	(3,929)	(3 <i>,</i> 075)
Disposals	_	_	_	35
Held for sale	_	658	658	36
Balance at September 30, 2019	(26,159)	(65,818)	(91,977)	(13,316)
Net carrying value				
As at December 31, 2018	36,263	23,632	59,895	11,857
As at September 30, 2019	35,239	19,392	54,631	20,865

Included in the net carrying value of property and equipment are right-of-use assets of \$8,452 (December 31, 2018 - \$181).

4. Goodwill, Intangible Assets and Property and Equipment - continued

The right-of-use assets on the adoption of IFRS 16 and as at September 30, 2019 consist of the following:

	September 30, 2019	January 1, 2019
	\$	\$
Properties	7,636	8,120
Vehicles	624	420
Equipment	192	227
Total	8,452	8,767

During the nine month period ended September 30, 2019, additions of property and equipment related to right-of-use assets were \$797.

During the nine month period ended September 30, 2019, amortization charges related to right-of-use assets were \$1,112.

The Company has \$630 of indefinite life intangible assets at September 30, 2019 (December 31, 2018 - \$630).

Annual impairment testing of goodwill

The Company completed its annual impairment testing of goodwill and indefinite life intangible assets as at June 30, 2019. The recoverable amount of the Company's CGUs is determined based on value-in-use calculations. The Company used a capitalized cash flow approach for all CGUs, which involves capitalizing the estimated future maintainable pre-tax cash flows from operations using a pre-tax rate of return, which serves as a measure of the rate of return required by a prospective purchaser of the business reflecting, among other factors, the risk inherent in achieving the determined level of maintainable cash flow. This approach requires assumptions about revenue growth rates, operating margins, and discount rates. The maintainable discretionary pre-tax cash flows from operations were based on historical results and projected results to December 31, 2019 approved by management.

The Company projected normalized revenue, operating margin, and cash flows and applied a perpetual long-term growth rate. In arriving at its forecasts, the Company considered past experience, economic trends and inflation as well as industry and market trends.

The Company assumed a discount rate in order to calculate the present value of its capitalized cash flows. The discount rate represented a weighted average cost of capital ("WACC") for comparable companies operating in similar industries as the applicable CGU, based on publicly available information. The WACC is an estimate of the overall required rate of return on an investment for both debt and equity owners and serves as the basis for developing an appropriate discount rate. Determination of the WACC requires separate analysis of the cost of equity and debt, and considers a risk premium based on an assessment of risks related to the projected cash flows of the CGU. Lower discount rates were applied to CGUs whose cash flows are expected to be less volatile due to factors such as the maturity of the market they serve and their market position. Higher discount rates were applied to CGUs whose cash flows are expected to be more volatile due to competition or uncertainty in the regulatory environment.

The recoverable amount of the Company's CGUs is considered to be a Level 3 fair value calculation as described in note 10. The assumptions used by the Company in its goodwill impairment testing are as follows:

CGU	Goodwill as at June 30, 2019 \$	Terminal Growth Rate	Pre-tax Discount Rate
Performance Orthotics	1,048	2.0%	14.4%
Pharmacy - Eastern Canada	26,803	2.8%	13.5%
Pharmacy - Western Canada	8,436	2.8%	16.0%
Surgical - Eastern Canada	_	2.0%	14.1%
Surgical - Western Canada	10,186	2.0%	13.9%

4. Goodwill, Intangible Assets and Property and Equipment - continued

During the three month period ended June 30, 2019, the Company recorded impairment charges of \$600 related to the Performance Orthotics CGU (note 15).

For each of the remaining CGUs, the recoverable amount calculated was in excess of the carrying value as at June 30, 2019.

The Company has assessed whether a reasonable change in assumptions would cause the recoverable amount for any of its CGUs for which no impairment charge was recorded to be less than its carrying value. The Company has defined a reasonable change in assumptions to be a 1% increase in the discount rate. The Company found that a 1% increase in the discount rate would not result in the recoverable amount to become less than the carrying value of the CGUs.

Included in the disposal groups classified as held for sale for the nine month period ended September 30, 2019 were the Performance Orthotics, Surgical - Eastern Canada and Surgical - Western Canada CGUs.

As at September 30, 2019, the Company compared the estimated fair value less costs to sell of these CGUs to their carrying values, and during the three month period ended September 30, 2019, the Company recognized additional impairment charges of \$448 related to the Performance Orthotics CGU (note 15). For each of the remaining CGUs, the recoverable amount calculated was in excess of the carrying value as at September 30, 2019.

The Company did not reverse any impairment losses for definite life intangible assets for the three and nine month periods ended September 30, 2019 and 2018.

5. Income Taxes

The total provision for income taxes varies from the amounts that would be computed by applying the statutory income tax rate of approximately 26.61% (2018 - 26.85%) to net income due to permanent differences. Permanent differences in the three and nine month periods ended September 30, 2019 and 2018 arose as a result of capital gains, unrecognized deferred tax assets, contingent consideration, share-based compensation and other expenses, as these amounts have been recorded for accounting purposes but will never be realized as income or a deduction for income tax purposes.

Deferred income tax assets and liabilities are presented on a net basis by legal entity on the consolidated statement of financial position.

The Company's net deferred tax asset on the statement of financial position is as follows:

	September 30, 2019	December 31, 2018 (Revised - Note 18)
	\$	\$
Deferred income tax asset	6,498	6,090
Deferred income tax liability	179	29
Net deferred income tax asset	6,319	6,061

Deferred income tax assets are recognized for tax loss carryforwards to the extent that the realization of the related tax benefit through future taxable income is probable. As at September 30, 2019, the Company had losses amounting to \$44,182 (December 31, 2018 - \$36,605) that can be carried forward against future taxable income. Based on projections for future taxable income over the periods in which the losses should be available, \$3,005 of deferred income tax assets were recognized with respect to these losses, while the remaining portion of the \$8,727 (December 31, 2018 - \$9,570) of deferred income tax assets related to the losses remain unrecognized.

6. Trade Payables and Other Liabilities

Trade payables and other liabilities are comprised of the following:

	September 30, 2019	December 31, 2018
	\$	\$
Trade payables	10,733	9,598
Accrued liabilities	7,385	4,688
Deferred revenue	_	11
Amounts payable to related parties (note 11)	_	15
Severance costs (note 13)	615	1,183
Total	18,733	15,495

7. Borrowings

Borrowings consist of the following:

	September 30, 2019	December 31, 2018 (Revised - Note 18)
	\$	\$
Term Facility	49,475	53,300
Subordinated Facility	11,644	11,558
Revolving Facility	12,152	19,203
Acquisition Facility	4,393	4,982
March 2019 Private Placement	8,307	—
Unaccreted discount on March 2019 Private Placement	(483)	_
March 2019 Private Placement embedded derivatives (note 10)	1,098	_
Finance loans	165	206
Total borrowings	86,751	89,249
Less: Current portion of borrowings		
Credit Facilities	77,664	89,043
March 2019 Private Placement	587	—
Finance loans	55	55
Total current portion of borrowings	78,306	89,098
Total non-current portion of borrowings	8,445	151

Substantially all of the Company's assets are pledged as security for the above borrowings.

Credit Facilities

The Company's credit facilities are with a syndicate of lenders comprised of three major Canadian banks providing for credit facilities of up to an aggregate amount of \$113,500 at inception. The credit facilities were made up of up to \$100,000 in senior secured facilities (the "Senior Facilities") and \$13,500 in a secured subordinated term credit facility (the "Subordinated Facility") (collectively, the "Credit Facilities").

At inception, the Senior Facilities were structured as follows: (i) a revolving credit facility in the amount of up to \$20,000, including a swingline of up to \$3,000 ("Revolving Facility"), (ii) a non-revolving term loan facility in the amount of up to \$60,000 ("Term Facility"), and (iii) a limited revolving acquisition and capital expenditure term loan facility in the amount of up to \$20,000 to be available in multiple draws ("Acquisition Facility"). Subject to the satisfaction of certain conditions, the Revolving Facility may be increased by an additional \$5,000. Following the May 30, 2019 amendment to the agreement for the Senior Facilities, the Revolving Facility was temporarily reduced to \$18,000 and the Acquisition Facility was permanently reduced to \$4,786. All borrowings under the Senior Facilities mature five years after the date of the agreement.

Interest rates under the Senior Facilities vary based on the Company's total funded debt to EBITDA ratio with a range between 0.50% to 3.50% over the Canadian prime rate for prime rate loans and 2.00% to 5.00% over CDOR for Bankers' Acceptances and a range of 0.40% to 1.05% for standby fees for amounts not borrowed.

The Subordinated Facility consists of a term loan that was fully drawn in one advance for a total of \$13,500, which accrues interest at a rate of 9% per annum. The Subordinated Facility matures five and a half years after the date of the agreement. On June 23, 2017, the Company prepaid \$2,000 of the principal balance along with a \$20 cash consent fee in accordance with the Subordinated Facility agreement. On June 29, 2018, as a result of an amendment to the Subordinated Facility agreement, the Company began accruing additional interest payable in kind of 1% per annum on a monthly basis towards the outstanding principal balance.

In accordance with the terms of the Credit Facilities, the Company entered into an interest rate swap agreement on July 4, 2017 (note 10).

7. Borrowings - continued

March 2019 Private Placement

On March 12, 2019, the Company completed a private placement (the "March 2019 Private Placement") to Ewing Morris for gross proceeds of \$12,000 through the issuance of 30,000,000 convertible preferred shares of the Company at an issue price of \$0.40 per share (the "Preferred Shares"). Each Preferred Share is entitled to receive a cumulative annual dividend equal to \$0.036 per share (9% per annum), payable in arrears semi-annually in cash. For the three and nine month periods ended September 30, 2019 and as at November 11, 2019 no dividends have been declared or paid on the Preferred Shares. The Preferred Shares are convertible into common shares of the Company at the holder's option on a one-for-one basis, and at the Company's option in certain circumstances, subject to customary anti-dilution adjustments. The Preferred Shares will mature on March 13, 2024 at which time each outstanding Preferred Share will be redeemed by the Company for \$0.40 plus any unpaid dividends.

The proceeds of the March 2019 Private Placement were used by the Company to repay senior indebtedness. Ewing Morris received the right to nominate one director to the Company's Board for so long as it holds the Preferred Shares.

On the closing of the March 2019 Private Placement, the Company's financial advisor received advisory fees, including 1,050,000 warrants, with each warrant entitling the holder to acquire one common share in the capital of the Company for a period of 24 months from the closing date at an exercise price of \$0.40 per share (note 9).

The March 2019 Private Placement has been accounted for as a compound financial instrument comprised of: (1) a host liability component representing the contractual cash flows of 9% in annual dividend payments and a cash repayment of \$12,000 on maturity, and (2) a derivative liability component representing the fair value of the conversion and redemption features. The derivative liability component is fair valued at each reporting date (note 10).

On September 30, 2019, the Company entered into a binding term sheet for the Private Placement (note 1). Immediately following the completion of the Private Placement and subject to shareholder and TSX approval, the Company has agreed to exchange the Preferred Shares, including accrued and unpaid dividends in the aggregate amount of \$12,540 for an equivalent amount of Ewing Convertible Debentures.

The Ewing Convertible Debentures will have substantially the same terms as the Preferred Shares, except that (i) the coupon rate under the Ewing Convertible Debentures will be lowered from 9% to 8% per annum, (ii) the conversion price will be lowered from \$0.40 to \$0.25 and (iii) the share price threshold required to trigger the Company's ability to exercise a forced conversion of the Ewing Convertible Debentures into common shares will be lowered from \$0.80 to \$0.375 per share and will be exercisable from the issuance date, provided that if the Company exercises a forced conversion before March 12, 2021, it will be required to pay 50% of any remaining interest until such date.

8. Other Deferred Amounts

Preferred drug supplier

On July 14, 2016, the Company entered into ten-year Business Development, Technology and Supply Agreements with a new drug supplier (the "Agreements"). Under the terms of these Agreements, the Specialty Pharmacy business committed to an exclusive supply agreement with this supplier. In addition, the supplier committed \$16,850 to support innovative programs and solutions, as well as organic and acquisitive growth strategies of the Company. The Company received the full amount by the fourth quarter of 2017.

The Company has classified \$16,850 as other deferred amounts and is amortizing the amounts into income on a straight-line basis over the term of the Agreements. The remaining unamortized balance as at September 30, 2019 was \$11,344.

Preferred cannabis partner

On September 4, 2018, the Company entered into multi-year supply and service agreements with a preferred cannabis partner for the provision of medical cannabis ("Cannabis Agreements"). Under the Cannabis Agreements, the preferred cannabis partner will be the education partner and supplier of medical cannabis to the Company and the seniors that it serves.

As consideration for appointing the preferred cannabis partner as the preferred supplier of medical cannabis, the Company received \$7,000 of which \$3,000 was restricted to growth-related activities for the Specialty Pharmacy division. The Company issued 850,000 warrants to the preferred cannabis partner at an exercise price of \$0.25 per common share, vesting after two years and expiring after four years.

The consideration received, net of the fair value of warrants issued (\$104), has been accounted for as deferred revenue and is being amortized into income on a straight-line basis over the term of the Cannabis Agreements. The Company has classified the remaining portion of the \$3,000 subject to restrictions as Restricted Cash, of which a nil balance remained as of September 30, 2019 (December 31, 2018 - \$1,400). The remaining unamortized balance as at September 30, 2019 was \$5,402.

9. Shareholders' Equity and Earnings per Share

Authorized share capital consists of an unlimited number of common shares. The number of common shares issued and outstanding are as follows:

(\$ thousands, except share amounts)	September 30, 2019		December 31, 2018	
Common Shares	Common Shares	Stated value \$	Common Shares	Stated value \$
Balance, beginning of period	210,355,022	132,107	201,468,731	128,886
Issuance of common shares	1,008,625	136	5,225,616	1,522
Common shares released from escrow or issued from treasury for contingent consideration	200,000	43	833,332	245
Stock options, warrants and restricted share units exercised	1,541,089	679	2,427,343	1,234
Deferred consideration for acquisitions	—	—	400,000	220
Balance, end of period	213,104,736	132,965	210,355,022	132,107

The number of common shares considered to be issued for financial reporting purposes is exclusive of restricted shares issued, common shares issued in trust or held in escrow pending the achievement of certain stated milestones or performance targets.

The total common shares in aggregate as at September 30, 2019 are:

Type of common shares	
Freely tradeable	213,104,736
Escrowed and restricted	4,554,232
Total	217,658,968

Issuance of common shares

In 2019, the Company issued 1,541,089 common shares related to the exercise of restricted share units issued to management, employees and directors that vested.

	September 30, 2019	December 31, 2018
	Units	Units
RSU exercised	1,541,089	1,427,343
Warrants exercised	_	1,000,000
Total	1,541,089	2,427,343

Issuance of restricted share units ("RSUs") and deferred share units ("DSUs")

The Company's RSU Plan and DSU Plan provide for the granting of RSUs and DSUs. Under these plans, as part of their long-term incentive package, RSUs can be granted to directors, officers, employees and consultants of the Company and DSUs can be granted to directors and officers of the Company. Each RSU and each DSU represents an entitlement to one common share of the Company.

The maximum number of common shares which may be issued under all security-based compensation arrangements of the Company cannot exceed 10% of the common shares issued and outstanding at any given time, calculated on a non-diluted basis. Grants held by non-employee directors of the Company are at all times limited to no more than 1% of the common shares issued and outstanding, calculated on a non-diluted basis, and the total annual grant to any one non-employee director under all security-based compensation arrangements cannot exceed a grant value of \$150,000 in total equity.

RSUs and DSUs vest over a period of three years on each anniversary of the grant date unless a different vesting schedule is approved by the Board.

9. Shareholders' Equity and Earnings per Share - continued

The Company's outstanding and exercisable RSUs and DSUs for the period ended September 30, 2019 and the year ended December 31, 2018 are as follows:

	September 30, 2019	December 30, 2018
RSUs and DSUs	Units	Units
Balance, beginning of period	6,045,903	3,224,080
RSUs and DSUs granted	4,933,250	4,690,000
RSUs and DSUs released	(1,541,089)	(1,427,343)
RSUs and DSUs forfeited	_	(440,834)
Balance, end of period	9,438,064	6,045,903

The weighted-average remaining contractual life of RSUs and DSUs outstanding as at September 30, 2019 is 1.61 years.

During the nine month period ended September 30, 2019 the Company had the following RSU and DSU grants:

Grant date	Units granted	Granted to	Vesting conditions	Fair valued based on the quoted market price of issuance per share
January 14, 2019	1,712,500 RSUs	Management and employees of the Company	Vest over three years	\$0.28
January 14, 2019	62,500 DSUs	Management of the Company	Vest over three years, are only eligible to be converted into shares when the holder ceases to be employed by the Company	\$0.28
March 28, 2019	30,000 previously forfeited and reissued RSUs	Employees of the Company	Vest over three years	\$0.28
March 29, 2019	113,333 DSUs	Management of the Company	33.3% vest immediately and the remaining vest equally over the next two years, are only eligible to be converted into shares when the holder ceases to be employed by the Company	\$0.30
March 29, 2019	236,667 DSUs	Management of the Company	Vest over three years, are only eligible to be converted into shares when the holder ceases to be employed by the Company	\$0.30
March 29, 2019	776,012 RSUs	Management and employees of the Company	33.3% vest immediately and the remaining vest equally over the next two years	\$0.30
March 29, 2019	1,327,238 RSUs	Management and employees of the Company	Vest over three years	\$0.30
June 18, 2019	35,000 DSUs	Directors of the Company	Vest over three years, are only eligible to be converted into shares when the holder ceases to be employed by the Company	\$0.18
June 18, 2019	140,000 RSUs	Directors of the Company	Vest over three years	\$0.18
June 20, 2019	210,000 RSUs	Management and employees of the Company	Vest over three years	\$0.18
August 7, 2019	150,000 RSUs	Directors and Management of the Company	Vest over three years	\$0.19
August 7, 2019	40,000 RSUs	Management and employees of the Company	Vest over three years	\$0.19
August 7, 2019	100,000 RSUs	Directors of the Company	Vest over three years	\$0.19

9. Shareholders' Equity and Earnings per Share - continued

Issuance of warrants

On March 12, 2019, on the closing of the March 2019 Private Placement, 1,050,000 warrants were issued to the Company's financial advisor, with each warrant entitling the holder to acquire one common share in the capital of the Company for a period of 24 months from the closing date at an exercise price of \$0.40 per share (note 7). The fair value of the warrants issued were calculated using the Black-Scholes pricing model with the following assumptions:

Grant date	March 12, 2019
Number of warrants issued	1,050,000
Dividend yield	Nil
Expected volatility	75%
Risk-free interest rate	1.65%
Expected life in years	2.0
Strike price	\$0.40
Share price at date of issue	\$0.28
Fair value per warrant	\$0.085

The Company's outstanding and exercisable warrants are as follows for the nine month period ended September 30, 2019 and for the year ended December 31, 2018:

	September 30, 2019		December 31, 2018	
Share purchase warrants	Warrants	Weighted average exercise price	Warrants	Weighted average exercise price
Balance, beginning of period	2,822,000	\$0.76	2,972,000	\$0.81
Warrants granted (note 7)	1,050,000	\$0.40	850,000	\$0.25
Warrants exercised	_	_	(1,000,000)	\$0.46
Balance, end of period	3,872,000	\$0.66	2,822,000	\$0.76
Exercisable, end of period	2,950,000	\$0.79	1,900,000	\$1.00

The weighted average remaining contractual life and weighted average exercise price of warrants outstanding as at September 30, 2019 are as follows:

	Warrants	Exercisable			
Range of Exercise Price	Number Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (years)	Number Exercisable	Weighted Average Exercise Price
\$0.25-\$0.33	850,000	\$0.25	2.93	_	_
\$0.34-\$0.45	1,050,000	\$0.40	1.45	1,050,000	\$0.40
\$0.46-\$0.75	72,000	\$0.51	4.20	-	_
\$0.76-\$1.00	1,900,000	\$1.00	0.42	1,900,000	\$1.00
Balance, end of period	3,872,000	\$0.66	1.32	2,950,000	\$0.79

9. Shareholders' Equity and Earnings per Share - continued

Issuance of stock options

The Company's outstanding and exercisable stock options are as follows:

	Septem	September 30, 2019		December 31, 2018	
Common share options	Options	Weighted average exercise price	Options	Weighted average exercise price	
Balance, beginning of period	1,838,750	\$0.40	2,347,500	\$0.39	
Options expired	(86,250)	\$0.40	(25,000)	\$0.39	
Options cancelled/forfeited	(20,000)	\$0.40	(483,750)	\$0.35	
Balance, end of period	1,732,500	\$0.40	1,838,750	\$0.40	
Exercisable, end of period	1,272,500	\$0.40	1,157,500	\$0.40	

The weighted average remaining contractual life and weighted average exercise price of options outstanding as at September 30, 2019 are as follows:

Options Outstanding			Options I	Exercisable	
Range of Exercise Price	Number Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (years)	Number Exercisable	Weighted Average Exercise Price
\$0.24-\$0.30	95,000	\$0.24	1.7	85,000	\$0.24
\$0.31-\$0.38	425,000	\$0.36	2.0	175,000	\$0.36
\$0.39-\$0.42	812,500	\$0.40	0.5	812,500	\$0.40
\$0.43-\$0.48	100,000	\$0.44	2.1	50,000	\$0.44
\$0.49-\$0.52	300,000	\$0.52	2.2	150,000	\$0.52
Balance, end of period	1,732,500	\$0.40	1.3	1,272,500	\$0.40

Earnings per share

Earnings per share has been calculated on the basis of profit or loss for the period divided by the weighted average number of common shares outstanding during the period. Diluted earnings per share, for all periods presented, was calculated based on the weighted average number of common shares outstanding and takes into account the effects of unvested common shares, share options, warrants and convertible debt outstanding during the period. A loss per share is not adjusted for anti-dilutive instruments. The diluted weighted average calculation is based on a time weighting factor that includes all share options, restricted share units, warrants and conversion features that were issued at prices lower than the market price of the Company's common shares at the respective period-ends. These instruments were anti-dilutive for the periods presented.

The following table illustrates the basic and diluted weighted average common shares outstanding for the three and nine month periods ended September 30, 2019 and 2018:

		nth periods ended nber 30,		nth periods ended nber 30,
	2019	2018	2019	2018
Basic and diluted weighted average common shares outstanding	212,585,192	203,882,455	211,615,060	203,135,141

10. Financial Instruments and Fair Value Measurements

As at September 30, 2019, the Company's financial instruments consisted of cash and cash equivalents, trade and other receivables, interest rate swaps, investments, trade and other payables, contingent consideration, finance lease liabilities, borrowings and embedded derivatives on convertible borrowings.

Fair value hierarchy

Financial instruments carried at fair value have been categorized under the three levels of fair value hierarchy as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities Fair value is determined based on quoted prices of regularly and recently occurring transactions that take place.
- Level 2: Inputs that are observable for the assets or liabilities either directly or indirectly This level of the hierarchy includes derivative financial instruments with major Canadian chartered banks.
- Level 3: Inputs for assets or liabilities that are not based on observable market data. This level of the hierarchy includes contingent consideration settled with the Company's common shares and derivative liabilities associated with convertible loans.

The following table presents the Company's financial assets (liabilities) measured and recognized at fair value as at September 30, 2019 on a recurring basis:

	Level 2 \$	Level 3 \$	Total \$
Contingent consideration	_	(6,032)	(6,032)
Derivative financial instruments	54	(1,098)	(1,044)
Investments	-	1,950	1,950
Total	54	(5,180)	(5,126)

The following table presents the Company's financial assets (liabilities) measured and recognized at fair value as at December 31, 2018 on a recurring basis:

	Level 2 \$	Level 3 \$	Total \$
Contingent consideration	_	(5,139)	(5,139)
Derivative financial instruments	325	_	325
Investments	_	1,950	1,950
Total	325	(3,189)	(2,864)

There were no non-recurring fair value measurements as at September 30, 2019. There were no financial instruments classified as Level 1 as at September 30, 2019 and December 31, 2018. There were no transfers between levels during the three and nine month periods ended September 30, 2019.

Details regarding Level 3 fair value measurements for contingent consideration can be found in note 3.

There were no changes in the valuation techniques used during the three and nine month periods ended September 30, 2019.

Derivative financial instruments

On July 4, 2017, the Company entered into an interest rate swap agreement for a notional amount of \$34,000 and a fixed interest rate of 1.82% per annum (excluding the stamping fee). This agreement expires on September 30, 2020. As at September 30, 2019, the Company had a total notional amount of \$27,000 outstanding and the fair value of this swap was \$54 in favour of the Company. The interest rate swap is not designated as a cash flow hedge.

10. Financial Instruments and Fair Value Measurements - continued

The continuity of the interest rate swap asset is as follows:

	September 30, 2019	December 31, 2018
	\$	\$
Fair value of interest rate swap, beginning of period	325	280
Change in fair value of interest rate swap	(271)	45
Fair value of interest rate swap, end of period	54	325

The continuity of the embedded derivatives liability is as follows:

	September 30, 2019	December 31, 2018
	\$	\$
Fair value of embedded derivatives, beginning of period	_	_
Embedded derivatives recognized	4,280	_
Change in fair value of embedded derivatives	(3,182)	_
Fair value of March 2019 Private Placement embedded derivatives, end of period	1,098	_

The completed March 2019 Private Placement contained an embedded derivative liability component (note 7). The fair value of the embedded derivatives are calculated using the Black-Scholes pricing model using the following assumptions:

Date	March 12, 2019	September 30, 2019
Number of preferred shares	30,000,000	30,000,000
Dividend yield	Nil	Nil
Expected volatility	72.3%	72.8%
Risk-free interest rate	1.63%	1.43%
Expected life in years	5.00	4.45
Strike price	\$0.40	\$0.40
Share price at valuation date	\$0.28	\$0.12
Fair value	\$0.143	\$0.037

Financial instruments measured at amortized cost

The carrying value of financial assets and financial liabilities that are measured at amortized cost is an approximation of the fair value for the following financial assets and financial liabilities unless otherwise disclosed below:

	September 30, 2019	December 31, 2018 (Revised - Note 18)
	\$	\$
Financial assets measured at amortized cost:		
Trade and other receivables	11,756	11,720
Financial liabilities measured at amortized cost:		
Trade payables and other liabilities	18,733	15,495
Finance lease liabilities	9,228	136
Term Facility	49,475	53,300
Subordinated Facility	11,644	11,558
Revolving Facility	12,152	19,203
Acquisition Facility	4,393	4,982
March 2019 Private Placement	7,824	_
Finance loans	165	206

10. Financial Instruments and Fair Value Measurements - continued

Investment in AceAge Inc. ("AceAge")

The Company has measured its investment in AceAge at fair value through profit and loss in accordance with IFRS 9. The Company has concluded that cost is representative of the fair value of the investment as at September 30, 2019 and will continue to perform an assessment at each reporting date to determine if cost is still the best estimate of fair value at that time. There were no indicators of impairment as at September 30, 2019.

Credit risk

The Company is exposed to credit risk to the extent that its clients become unable to meet their payment obligations. The Company's exposure to concentrations of credit risk is limited. Trade receivables include amounts receivable from the sale of goods and services to government agencies, employers, insurance companies and individual patients.

Trade and other receivables aging (net of provision) was as follows:

	September 30, 2019	December 31, 2018
	\$	\$
0-30 days	9,855	9,873
31-60 days	879	883
61-90 days	199	195
Over 90 days	823	769
Total	11,756	11,720

Included in trade and other receivables as at September 30, 2019 are \$4,570 (December 31, 2018 - \$3,995) of amounts receivable from government funding related to product sales and services rendered.

The movement in the provision for impairment against trade and other receivables was as follows:

	September 30, 2019	December 31, 2018
	\$	\$
Provision, beginning of period	218	200
Amounts classified as held for sale	_	(6)
Provision for receivables impairment	128	142
Write-offs charged to the valuation allowance	_	(118)
Provision, end of period	346	218

The Company's cash and cash equivalents are held through Canadian chartered banks. The Company is not exposed to significant credit risk arising from its financial instruments.

10. Financial Instruments and Fair Value Measurements - continued

Liquidity risk

Liquidity risk is the risk that the Company may encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash, another financial asset or equity instrument. The following table presents the contractual terms to maturity of the financial liabilities owned by the Company as at September 30, 2019:

	Total	2019	2020-2021	2022-2023	Thereafter
	\$	\$	\$	\$	\$
Trade payables and other liabilities	18,733	18,733	_	—	_
Term Facility	49,475	49,475	_	_	_
Subordinated Facility	11,644	11,644	—	—	_
Acquisition Facility	4,393	4,393	_	_	_
Revolving Facility	12,152	12,152	—	_	_
Finance loans	165	15	110	40	_
March 2019 Private Placement	17,402	542	2,160	2,160	12,540
Finance leases	12,735	543	4,217	3,465	4,510
Interest payments on borrowings	14,626	1,504	11,045	2,077	_
Contingent consideration	6,032	3,754	1,069	1,209	-
Total	147,357	102,755	18,601	8,951	17,050

In the normal course of business, the Company enters into significant commitments for the purchase of goods and services, such as the purchase of inventory, most of which are short-term in nature and are settled under normal trade terms.

Interest rate risk

Interest rate risk is the risk borne by an interest bearing asset or liability as a result of fluctuations in interest rates. The Company is exposed to interest rate risk through its floating rate Revolving Facility and Term Facility, whose interest rates are based on the prime rate. This risk is partially mitigated by the Company's interest rate swap.

As at September 30, 2019, a 1% change in the variable interest rates on the average balances for the nine month period ended September 30, 2019 would have resulted in an annualized change in interest expense of \$372 (September 30, 2018 - \$400).

Currency risk

Virtually all of the Company's transactions are denominated in Canadian dollars. As at September 30, 2019 and December 31, 2018, the Company held no significant financial instruments that were denominated in a currency other than Canadian currency.

11. Related Party Transactions and Balances

The officers and directors of the Company collectively own 78,046,705 common shares or approximately 35.86% of the issued and outstanding common shares of the Company as at September 30, 2019, of which Global Healthcare Investments and Solutions, Inc. ("GHIS") and entities controlled by and related to the shareholders of GHIS, own a significant portion. This ownership percentage disclosed assumes the issuance of 4,554,232 escrowed and restricted shares in the total common shares considered to be outstanding.

In addition, a director helps manage funds that own the Preferred Shares issued through the March 2019 Private Placement on March 12, 2019 (note 7).

Related party transactions

In the normal course of operations, the Company may enter into certain related party transactions, which may include transactions entered into with Company directors and management. All related party transactions would be for consideration established with the related parties, generally on market terms, and approved by the independent non-executive directors of the Company, including the transactions described below.

One of the former Board members, who ceased to be a member of the Board during the three month period ended June 30, 2019, is assisting management on an interim basis. Included in the results for the three and nine month periods ended September 30, 2019 are nil and \$90, respectively (2018 - \$45 and \$135) of consulting fees related to this arrangement that were paid while they were still a member of the Board.

12. General and Administrative Expenses

The components of general and administrative expenses are as follows:

	For the three month periods ended September 30,		For the nine month periods ended September 30,		
	2019	2018 2019 (Note 15)			2018 (Note 15)
	\$	\$	\$	\$	
Employee costs	2,836	2,468	8,402	8,811	
Other operating expenses	3,452	3,453	9,864	10,104	
Corporate office expenses	1,231	1,369	4,175	4,054	
Depreciation and amortization	2,387	1,781	6,880	5,371	
Share-based compensation expense	388	415	1,245	1,147	
Loss (gain) on disposal of property, equipment and intangible assets	1	_	(2)	2	
Total	10,295	9,486	30,564	29,489	

13. Transaction, Restructuring and Other Costs

Transaction, restructuring and other costs are expensed as incurred. Transaction costs are comprised primarily of legal, consulting, due diligence and other professional fees directly related to business combinations and divestitures. Start-up costs for new initiatives are costs incurred by the Company for a new business initiative prior to this initiative generating any revenue. Restructuring and other costs include legal, consulting and other professional fees associated with business restructuring, costs associated with new customer contract implementation, as well as severance and other costs associated with corporate reorganization and other staffing reductions.

Transaction, restructuring and other costs for the three and nine month periods ended September 30, 2019 and 2018 consist of the following:

		For the three month periods ended September 30,		For the nine month periods ended September 30,	
	2019	2018	2019	2018	
	\$	\$	\$	\$	
Transaction and start-up costs	496	239	702	353	
Restructuring and other costs	298	1,077	1,472	2,362	
Total	794	1,316	2,174	2,715	

As at September 30, 2019, the Company had accrued liabilities from continuing operations related to severance of \$615 (December 31, 2018 - \$1,183) included in trade payables and other liabilities. For the nine month periods ended September 30, 2019 the movements in severance accruals were as follows:

	\$
Balance at December 31, 2018	1,183
Additions	540
Payments	(1,108)
Balance at September 30, 2019	615

14. Interest Expense

Interest expense for the three and nine month periods ended September 30, 2019 and 2018 is comprised of the following:

		For the three month periods ended September 30,		month periods ptember 30,			
	2019	2018 2019 (Note 18)				2018 (Note 18)	
	\$	\$	\$	\$			
Interest on Term Facility	1,180	977	3,459	2,881			
Accretion on Term Facility	172	2,815	861	2,796			
Interest on Subordinated Facility	527	261	1,585	774			
Accretion on Subordinated Facility	38	137	249	566			
Interest on Revolving Facility	262	298	929	866			
Interest on Acquisition Facility	102	116	318	204			
Interest on finance leases	241	(2)	767	10			
Interest on March 2019 Private Placement	272	_	587	_			
Accretion on March 2019 Private Placement	175	_	262	—			
Total	2,969	4,602	9,017	8,097			

15. Discontinued Operations

The results from discontinued operations below have been segmented to align with the historical operating segments of the Company. The composition of segmented discontinued operations is as follows:

- **Pharmacy** discontinued operations includes three retail pharmacy operations located in Medicine Hat, Alberta, Richmond, British Columbia and Grande Prairie, Alberta.
- Surgical and Medical Centres discontinued operations includes the Surgical and Medical Centres operating segment classified as held for sale. The Surgical and Medical Centres operating segment includes one of Canada's largest independent surgical providers with five facilities across four provinces as well as the Performance Orthotics business in Ontario.

On February 14, 2019, the Company completed the sale of the assets of the retail pharmacy operation in Medicine Hat, Alberta for proceeds of \$2,286, resulting in a gain on sale of \$357. Transaction costs incurred related to the sale of the assets were \$122.

On June 23, 2019 the Company completed the sale of the assets of the retail pharmacy operation in Grand Prairie, Alberta for proceeds of \$2,127, resulting in a gain on sale of \$267. The transaction costs incurred related to the sale of the assets were \$64.

On August 9, 2019, the Company signed a definitive agreement to sell the Surgical and Medical Centres business for a cash purchase price of \$35,000 (note 1).

The continuity of assets and liabilities of the disposal groups held for sale is as follows:

	Held for sale as at December 31, 2018			Held for sale as at September 30, 2019			
	Pharmacy \$	Surgical and Medical Centres \$	As at December 31, 2018 \$	Movements \$	Pharmacy Assets Sold \$	As at September 30, 2019 \$	
Accounts receivable	_	2,466	2,466	(386)	_	2,080	
Inventory	156	1,167	1,323	166	(246)	1,243	
Prepaid expenses	_	201	201	71	—	272	
Property and equipment	13	3,823	3,836	8,333	(127)	12,042	
Intangible assets	583	2,919	3,502	618	(1,199)	2,921	
Deferred tax assets	_	662	662	(482)	_	180	
Goodwill	1,079	11,234	12,313	(23)	(2,104)	10,186	
Total Assets of Disposal Groups Held For Sale	1,831	22,472	24,303	8,297	(3,676)	28,924	
Trade payables and other liabilities	_	3,200	3,200	428	_	3,628	
Deferred lease incentives	—	653	653	(653)	_	-	
Finance leases	_	8	8	8,034	—	8,042	
Deferred tax liabilities	—	324	324	486	—	810	
Total Liabilities of Disposal Groups Held For Sale	_	4,185	4,185	8,295		12,480	

Included in trade and other receivables as at September 30, 2019 are \$580 (December 31, 2018 - \$421) of amounts receivable from government funding related to services rendered.

Deferred income tax assets are recognized for tax loss carryforwards to the extent that the realization of the related tax benefit through future taxable income is probable. As at September 30, 2019, the Surgical and Medical Centres business had losses amounting to \$12,089 (December 31, 2018 - \$14,791) that can be carried forward against future taxable income. Based on projections for future taxable income over the periods in which the losses should be available, a deferred income tax asset of nil (December 31, 2018 - \$271) was recognized, while the remaining portion of the losses resulted in unrecognized deferred income tax assets of \$3,213 (December 31, 2018 - \$2,773).

15. Discontinued Operations - continued

Results from discontinued operations

The results from discontinued operations for the three and nine month periods ended September 30, 2019 and 2018 are as follows:

	For the three month period ended September 30, 2019			For the nine month period ended September 30, 2019		
	Pharmacy \$	Surgical and Medical Centres \$	Total \$	Pharmacy \$	Surgical and Medical Centres \$	Total \$
Revenues	_	8,942	8,942	2,649	28,353	31,002
Expenses	(29)	9,077	9,048	2,591	26,092	28,683
Impairments	_	448	448	-	1,048	1,048
Gain on sale of business	_	_	_	(624)	_	(624)
Interest expense	_	214	214	-	662	662
Income (loss) before income taxes from discontinued operations	29	(797)	(768)	682	551	1,233
Income tax expense	_	132	132	-	1,199	1,199
Net income (loss) from discontinued operations	29	(929)	(900)	682	(648)	34

	For the three month period ended September 30, 2018			For the nine month period ended September 30, 2018		
	Pharmacy \$	Surgical and Medical Centres \$	Total \$	Pharmacy \$	Surgical and Medical Centres \$	Total \$
Revenues	1,900	10,755	12,655	5,576	33,837	39,413
Expenses	1,966	9,751	11,717	5,553	30,188	35,741
Impairments	_	_	_	2,000	_	2,000
Gain on sale of business	(17)	_	(17)	(17)	_	(17)
Income (loss) before income taxes from discontinued operations	(49)	1,004	955	(1,960)	3,649	1,689
Income tax expense (recovery)	(9)	116	107	(27)	540	513
Net income (loss) from discontinued operations	(40)	888	848	(1,933)	3,109	1,176

The cash flows from discontinued operations for the nine month periods ended September 30, 2019 and 2018 are as follows:

	For the nine month periods ended September 30,		
	2019	2018	
	\$	\$	
Operating cash flows	3,355	4,278	
Investing cash flows	(299)	(282)	
Financing cash flows	(1,188)	(330)	
Total	1,868	3,666	

16. Contingencies

From time to time the Company is involved in litigation, investigations or proceedings related to claims arising out of its operations in the ordinary course of business, and the completion of acquisitions or divestitures. The Company believes that these claims and lawsuits in the aggregate, when settled are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

17. Supplementary Disclosure to the Consolidated Statements of Cash Flows

The net change in non-cash working capital is comprised of the following:

	For the nine month periods ended September 30,		
	2019	2018	
	\$	\$	
Trade and other receivables	57	1,957	
Inventories	(740)	416	
Prepaid expenses and other current assets	36	(316)	
Trade payables and other liabilities	477	(2,604)	
Total	(170)	(547)	

18. Revision of Prior Period Comparatives

A review of the Company's application of IFRS 9 on the modifications of its credit agreements was undertaken in the first quarter of 2019. Upon completing this review, the Company revised its December 31, 2018 comparative financial statements to reflect an understatement of its borrowing liability of \$3,320 as a result of overstatements to the unaccreted discounts on its Term Facility and Subordinated Facility. This understatement resulted in a corresponding understatement of interest expense (accretion expense) of \$3,320, an understatement of deferred tax assets of \$896 and an associated understatement of income tax recoveries of \$896.

The Company assessed the materiality of this adjustment and concluded that it was not material to any of the previously issued consolidated financial statements. As a result, the Company revised comparative balances in these statements for these changes. The factors that it considered when assessing materiality were that: the changes did not have an impact on the Credit Facilities; there was no impact to the Company's financial covenants; these adjustments were non-cash in nature; there were no changes to the consolidated statement of cash flows for the total impact on operating, investing and financing activities; there was no impact on the Company's assessment of going concern or classification of borrowings as a current liability; there was no impact to revenue; and there was no impact to management's compensation (i.e., performance targets).

The following tables present the effect of this correction on individual line items within the Company's consolidated statements of financial position as at December 31, 2018, consolidated statement of income and comprehensive income for the three and nine month periods ended September 30, 2018 and year ended December 31, 2018 and consolidated statement of changes in equity for the year ended December 31, 2018. The Company also made certain presentation changes to the earnings per share to better reflect the impact from continuing operations and earnings for the period, which are reflected below. There was no impact of these changes to the balance sheet as of January 1, 2018 and accordingly the presentation of an opening balance sheet was not considered necessary.

18. Revision of Prior Period Comparatives - continued

Adjustments to the Consolidated Statements of Financial Position and Consolidated Statements of Changes in Equity

	As a	As at December 31, 2018				
	As previously reported	Adjustments	As revised			
Deferred income tax assets	5,194	896	6,090			
Current portion of borrowings	85,778	3,320	89,098			
Deficit	(170,222)	(2,424)	(172,646)			

Adjustments to the Consolidated Statements of Income and Comprehensive Income

	For the 3 months ended September 30, 2018			For the 9 months ended September 30, 2018			
	As previously reported	Adjustments	As revised	As previously reported	Adjustments	As revised	
Interest expense	1,821	2,781	4,602	5,316	2,781	8,097	
Income tax recovery	(3,122)	(751)	(3,873)	(3,814)	(751)	(4,565)	
Net loss from continuing operations	(777)	(2,030)	(2,807)	(23,274)	(2,030)	(25,304)	
Net loss	(871)	(2,030)	(2,901)	(23,415)	(2,030)	(25,445)	
Net loss attributable to shareholders of Centric Health Corporation	(899)	(2,030)	(2,929)	(23,516)	(2,030)	(25,546)	
Basic and diluted earnings per common share attributable to shareholders of Centric Health Corporation:							
From continuing operations	\$0.00		(\$0.01)	(\$0.12)		(\$0.13)	
From earnings for the period	\$0.00		(\$0.01)	(\$0.12)		(\$0.13)	

	For the year	For the year ended December 31, 2018			
	As previously reported	Adjustments	As revised		
Interest expense	7,385	3,320	10,705		
Income tax recovery	(3,326)	(896)	(4,222)		
Net loss from continuing operations	(34,388)	(2,424)	(36,812)		
Net loss	(31,093)	(2,424)	(33,517)		
Net loss from continuing operations attributable to shareholders of Centric Health Corporation	(34,388)	(2,424)	(36,812)		
Basic and diluted earnings per common share attributable to shareholders of Centric Health Corporation:					
From continuing operations	(\$0.17)		(\$0.18)		
From earnings for the period	(\$0.15)		(\$0.17)		